

Southeast Region Federal Construction

"Light" Virtual: October 27-28

2021 SUMMIT

In-Person: April 6-7

2022 SUMMIT

Infrastructure & Environmental Summit

Virginia North Carolina South Carolina Georgia Florida

Hosted by:

Office of Senator Richard Burr

Office of Senator Thom Tillis

North Carolina Military Business Center



US Coast Guard SILC & General Services Administration (Region 4 Public Buildings Service) Program & Requirements Brief

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0830-0945



Presenters

- Moderator:
 - **Moderator: Fran Perez-Wilhite, Program Manager, Veteran-Owned Business Development, North Carolina Military Business Center**
 - Ross Woodson, US Coast Guard Shore Infrastructure Logistics Center (SILC)
 - Keanna Houston, Region 4 Public Building Service, Acquisition Director, U.S. General Services Administration



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Homeland
Security

United States
Coast Guard



United States Coast Guard Civil Engineering Program Overview & Business Opportunities

SE Region Federal Construction, Infrastructure & Environmental Summit October 28, 2021



Ross Woodson, PE, Chief of the Contracting Office, SILC
Vivienne Moore, MBA Senior Contracting Officer for Strategic Procurements



USCG Civil Engineering



Overview

- *USCG Introduction*
- *Coast Guard Shore Infrastructure (i.e. “The Plant”)*
- *New Construction (PC&I) & contracts*
- *Maintenance and Repair (AFC-43) & contracts*
- *Regional and DHS-wide contracts*
- *Acquisition Planning Forecast System*
- *Points of Contact*





- **1 of 6 U.S. Armed Forces**
- **Department of Homeland Security**
- **11 Missions:**
 - **Ports, Waterways, and Coastal Security**
 - **Drug Interdiction**
 - **Migrant Interdiction**
 - **Defense Readiness**
 - **Other Law Enforcement**
 - **Marine Safety**
 - **Search & Rescue**
 - **Aids to Navigation**
 - **Living Marine Resources**
 - **Marine Environmental Protection**
 - **Ice Operations**

“A few armed vessels, judiciously stationed at the entrance of our ports, might at a small expense be made useful sentinels of the laws.”

- Alexander Hamilton





Workforce and Operational Assets



Total Active Duty
40,992

Total Reserve
7,000
Part-Time Workforce



Total Auxiliary
31,000
All-Volunteer Workforce



Total Workforce
87,569



U.S. Coast Guard Cutters¹ – 243 Total

TYPE	QUANTITY	TYPE	QUANTITY
Icebreakers – Polar ² /Great Lakes	3/1	Buoy Tenders – Seagoing/Coastal	16/14
National Security Cutters	5	Buoy Tenders – Inland, River	22
High Endurance Cutters	5	Construction Tenders	13
Fast Response Cutters	17	Icebreaking Tugs	9
Medium Endurance Cutters	28	Harbor Tugs	11
Patrol Boats	98	Training Cutter	1

1: Any U.S. Coast Guard vessel 65-feet or larger in length
2: 1 of 3 inactive



U.S. Coast Guard Aircraft – 201 Total

TYPE	QUANTITY	TYPE	QUANTITY
MH-65D (Helicopter)	102	HC-144 (Airplane)	18
MH-60T (Helicopter)	44	HC-27J (Airplane)	8
HC-130H (Airplane)	18	C-37A (Airplane)	2
HC-130J (Airplane)	9		



U.S. Coast Guard Boats³ – 1,650 Total

TYPE	QUANTITY	TYPE	QUANTITY
Response Boat Small	372	Aids to Navigation Boats	152
Response Boat Medium	174	Cutter Boats	421
Motor Life Boats	117	All other boat types	414

3: Any U.S. Coast Guard vessel less than 65-feet in length



An Average Day...



On an average day, the Coast Guard:

Conducts **45** search and rescue cases; *saves* **10** lives; *saves over* **\$1.2M** in property;
seizes **874** pounds of cocaine and **214** pounds of marijuana;

conducts **57** waterborne patrols of critical maritime infrastructure; *interdicts* **17** illegal migrants;

escorts **5** high-capacity passenger vessels; *conducts* **24** security boardings in and around U.S. ports;

screens **360** merchant vessels for potential security threats prior to arrival in U.S. ports;

conducts **14** fisheries conservation boardings; *services* **82** buoys and fixed aids to navigation;

investigates **35** pollution incidents; *completes* **26** safety examinations on foreign vessels;

conducts **105** marine inspections; *investigates* **14** marine casualties involving commercial vessels;

facilitates movement of **\$8.7B** worth of goods and commodities through
the Nation's Maritime Transportation System.





Shore Infrastructure Portfolio Highlights

■ 2/3 of DHS shore infrastructure portfolio

- Over 41,000 Assets
 - 21,000+ Buildings and Structures
 - 20,000+ Aids to Navigation
 - 3,000+ Sites
 - 74,000+ Acres
- Average Building Age = 43 years
- \$21 BIL Plant Replacement Value



Industrial Facilities & Bases



Sectors & Stations



Housing & Barracks



Training Centers



Air Stations



Waterways



SILC Principles



Mission

**We advance operations and support our people
through shore facilities**

Vision

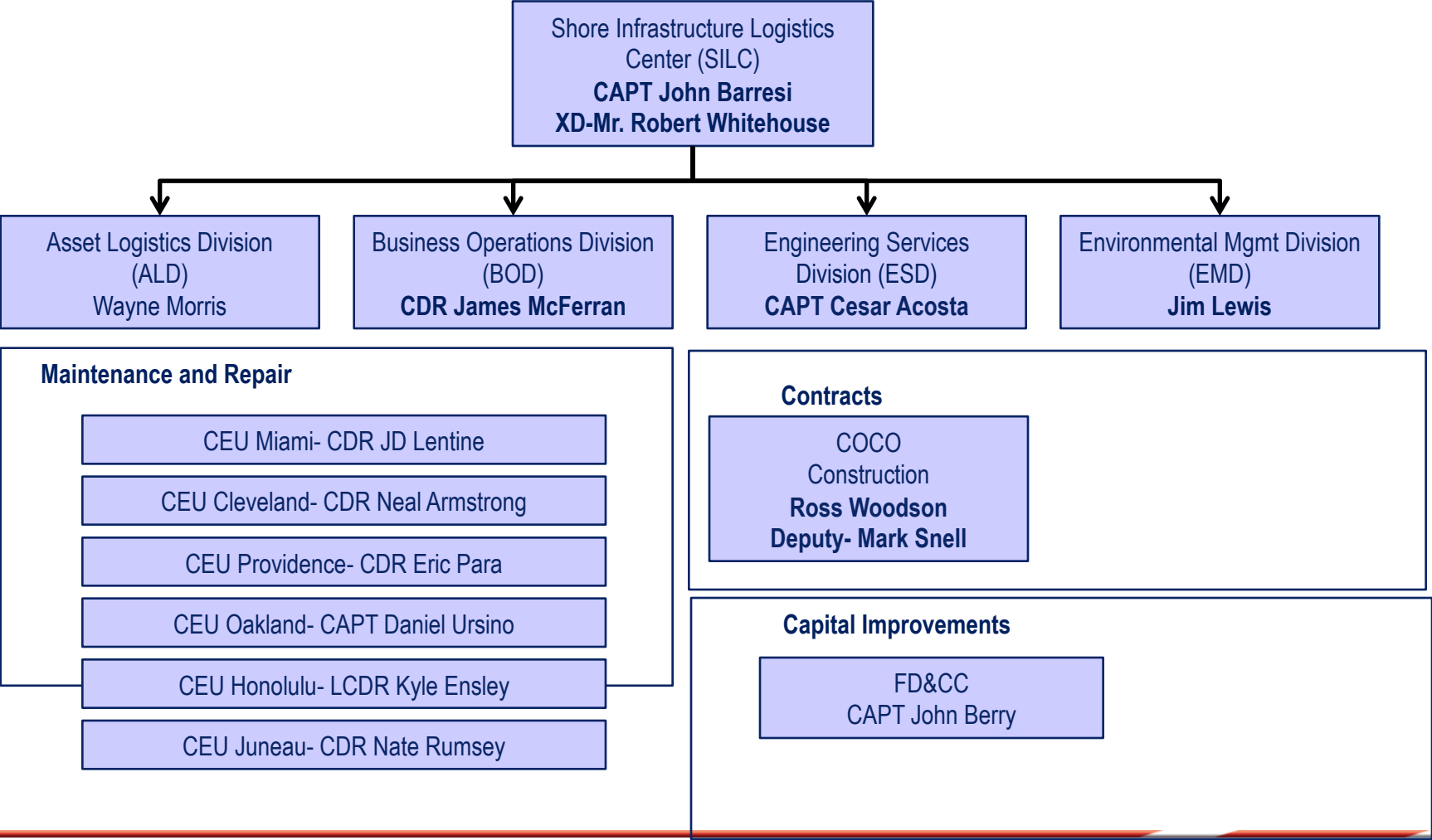
Expertly build and sustain the right facilities

“Every Coast Guard Mission begins and ends at a Coast Guard Facility”





SILC Simplified (SILC CON execution)





CG Civil Engineering Organization



New Construction - FDCC	
Main Office- Norfolk	Satellite Office- Seattle
CO- CAPT John Berry	
SFCO- Pam Argilan	SFCO- Gabriel Perez

Shore Infrastructure Logistics Center

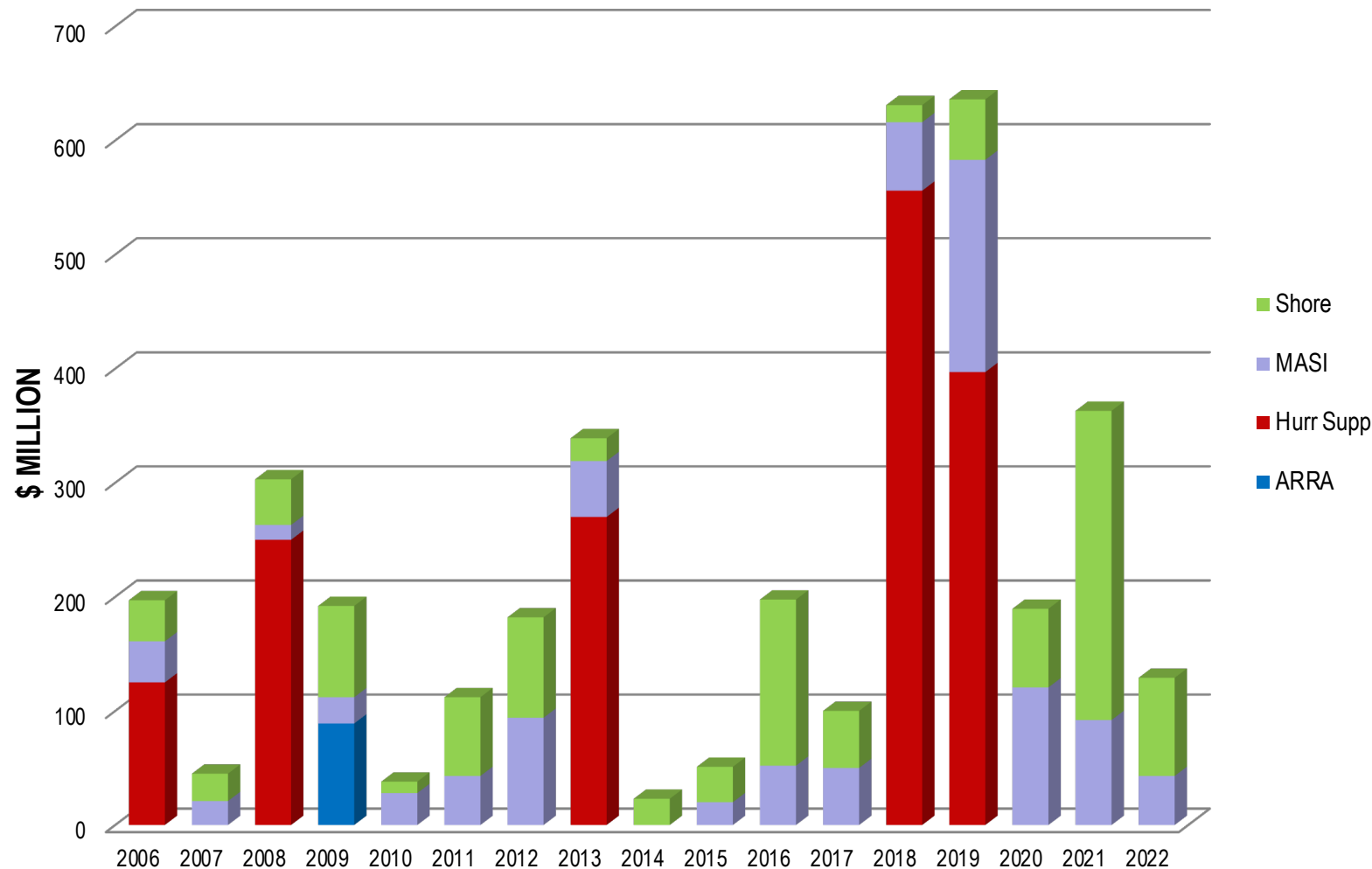
Commander- CAPT John Barresi
Executive Director- Mr. Robert Whitehouse
COCO for Construction- Ross Woodson
DCOCO for Construction- Mark Snell (Seattle)

Maintenance & Repair – CEU's			
Dist	CEU	Dist	CEU
1	Providence, RI CDR Eric Para Sean Waldron (SFCO)	11 13	Oakland, CA CAPT Daniel Ursino Travis Cohen (SFCO)
5	Cleveland, OH	17	Juneau, AK CDR Nathan Rumsey Mari Meiners (SFCO)
9	CDR Neal Armstrong Jim Dinda (SFCO)		
7	Miami, FL	14	Honolulu, HI LCDR Kyle Ensley (Oakland Contract Support)
8	CDR JD Lentine Lesia Moyer (SFCO)		





PC&I Historical Funding





National Multiple Award Construction Contracts (NMACCs)

- NMACC I contracts expired May 2017.
- NMACC II Nine contracts awarded 17 April 2018. Aggregate Capacity \$1.5B; Base + Six Option Years. Capacity anticipated to be used prior to scheduled expiration
- NMACC III Sources Sought Posted to sam.gov (closed 7 June).
- Ongoing effort on evaluation plan. Working to maintain dialogue with interested parties through sam.gov.

<u>CURRENT CONTRACT HOLDERS:</u>		
CADDELL/NOVA JV	GILBANE	GWWH-JV
HASKELL	MORTENSON	RQ-AECOM 2 JV
TUTOR-PERINI	WALSH	WHITING-TURNER





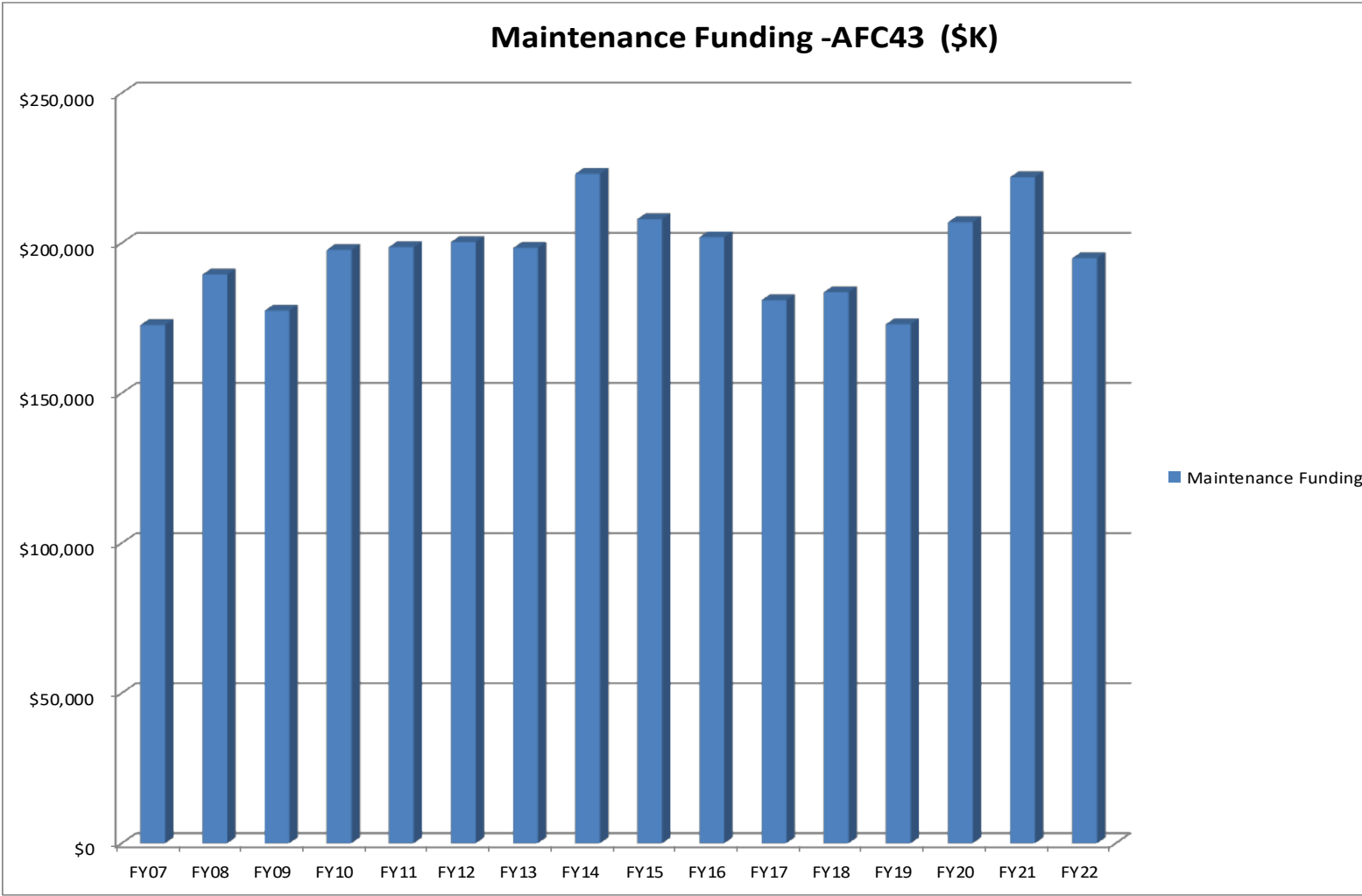
FDCC Project Outlook

• Kodiak, AK	FY22	Family Housing
• San Juan, PR	FY22	Hurricane Rebuild
• Yard FRC RDAP	FY22	MASI
• Astoria, OR	FY22	FRC Homeport
• Garibaldi, OR	FY22	Waterfront Facilities
• Warrenton, OR	FY22	Aviation Apron
• Petaluma, CA	FY22	Child Development Center
• Sitka, AK	FY22	Cutter Homeport
• Baltimore, MD	FY22	Yard Facilities
• Siuslaw, OR	FY22	Covered Boat Mooring
• Charleston, SC	FY22	Pier P Recap
• Charleston, SC	FY22	Base Charleston Hurricane Rebuild
• Seward, AK	FY22	FRC Homeport
• Kodiak, AK	FY22	OPC/FRC Homeport (Phase II Waterfront)
• Honolulu, HI	FY22	Base Hono WLB Waterfront





AFC-43 Depot Level Maintenance Historical Funding





SILC Maintenance and Repair (AFC 43)



Annual Maintenance & Repair Budget: \$200M is standard

- Projects typically range from \$5K to \$3M in value
- Executed by Civil Engineering Units:
 - Mix of in-house and A/E designs
 - A/Es used extensively for planning efforts

Primary Project Delivery Methods are:

- Design Bid Build (DBB)
- CG One-Step DB Turnkey

Primary Execution Tool is:

“Regional Multiple Award IDIQ Construction Contracts (RMACCs)”- Suite of 9 SB Set Aside IDIQ’s that cover respective USCG regions/districts; however, these contracts are either expired or expiring soon

Alternate Execution Tools include various “stand-alone procurements” and utilization of some BOA and/or IDIQ contracts





Regional Multiple Award Construction Contracts (RMACC)

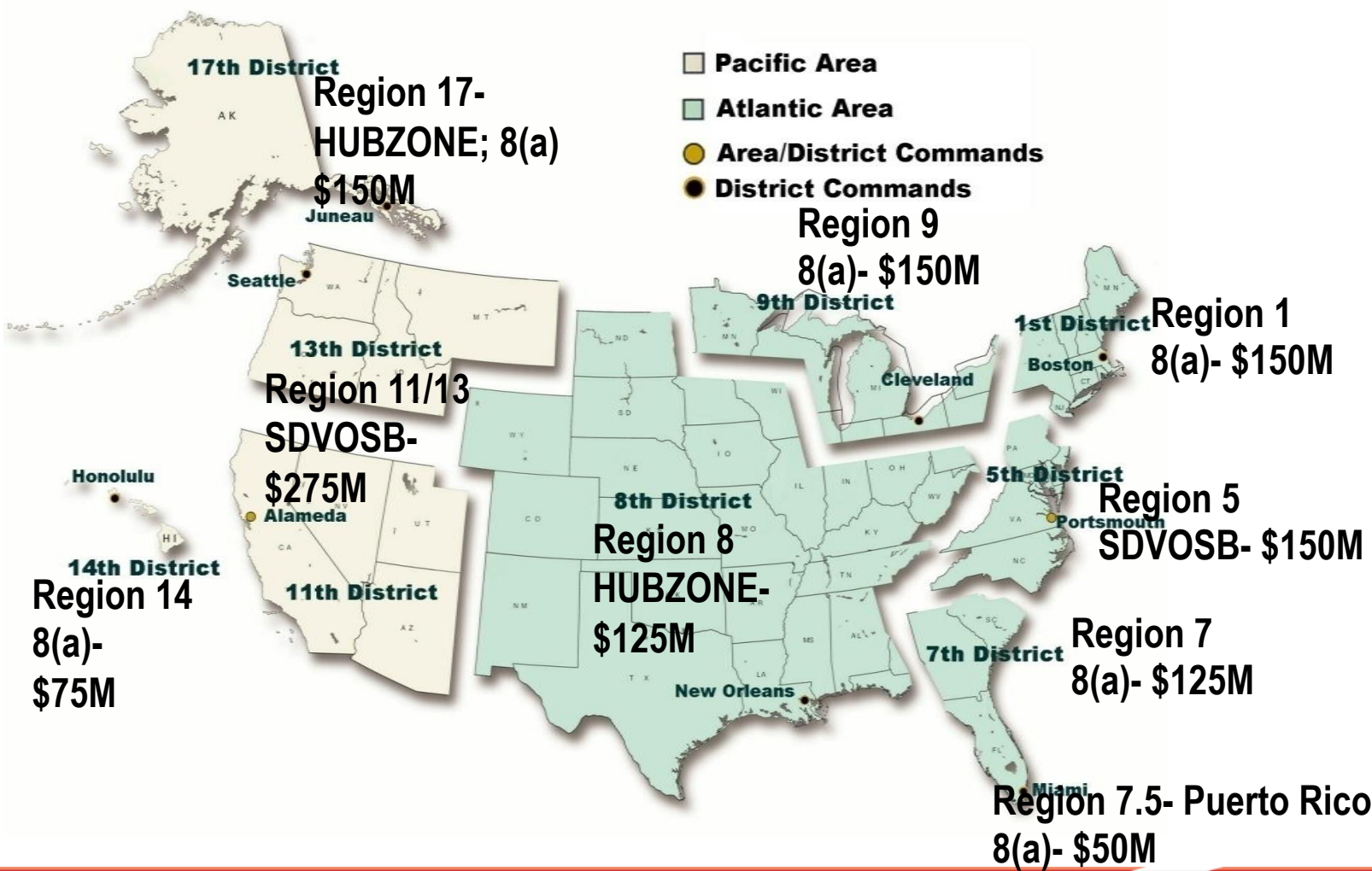
Each District has an RMACC that is available for use

- District 1; New England (CEU Providence): 9 contractors
- District 5; Mid-Atlantic (CEU Cleveland): 11 contractors
- District 7; FL, GA, SC (CEU Miami): 11 contractors
- District 7.5; Puerto Rico (CEU Miami): 3 contractors
- District 8; Gulf Coast (CEU Miami): 7 contractors
- District 9; Great Lakes (CEU Cleveland): 11 contractors
- District 11/13; CA, OR, WA (CEU Oakland): 16 contractors
- District 14; HI, Guam (CEU Honolulu): 6 contractors
- District 17; AK (CEU Juneau) 9 contractors





Contract Renewal- RMACC (DHS-Wide)





Primary A/E Contracts



Multiple Award National A/E Services IDIQ Contract - DHS Wide Use

- DHS Strategic Contract (non-mandatory)
- Awarded 11/6/17, 10yr contracts; \$150M capacity; Expires in 2027
- Use Fair Opportunity for Task Orders

Large Business Firms

TranSystems

AMEC Foster Wheeler HDR JV

STV Moffatt Nichol JV

Berger ABAM JV

Clark Nexsen

AECOM Technical Services

Small Business Firms*

Marcy Wong Donn Logan

KZF Design/Burgess & Niple

Reid Middleton

SC Engineers





Primary A/E Contracts



Multiple Award *Environmental A/E* IDIQ Contracts – CG Wide Use

- 7 Contracts Awarded Dec 2018, 10yr contracts, \$75M aggregate
- Unrestricted (with a Small Business Reserve)

<u>Large Business Firms</u>	<u>Small Business Firms</u>
Arcadis U.S. Inc.	BB&E, Inc.
Leidos, Inc.	Brice Engineering, LLC
Tetra Tech, Inc.	MSEnSafe SB-JV, LLC
Weston Solutions, Inc.	PHE-Baker JV, LLC
Wood Environment & Infrastructure Solutions, Inc.	





Multiple Award A/E IDV Contracts



Other Multiple Award AE IDV	Aggregate Capacity
Alaska	\$30M
District 1 (New England)**	\$9.975M
Hawaii	\$9MM
Ocean	\$40M

*All IDV in chart are Small Business set-asides.

**Indicates re-procurement ongoing.





Tower MACC



- *Tower Multiple Award IDIQ Construction Contract*
 - *Six Contracts Awarded June 2017, 5 year contracts, (Oakland)*
 - *The scope includes new tower and antenna construction, maintenance, rehabilitation, inspection, and repairs for the U.S. Coast Guard (USCG) throughout the United States. Towers and antennas are used for the Nationwide Differential Global Positioning System (NDGPS), Rescue 21 Program, mariner broadcasts, shore-to-ship communications, and shore-to-air communications.*
 - *Sources Sought for re-procurement posted to sam.gov and closed July 2021.*
 - *Swagger Communications Inc* *Atlantic Comm Tech Corporation*
 - *Shape Construction Inc* *CommDEX Consulting LLC*
 - *Sitemaster Inc* *Northern Pride Communications Inc*





- *Resource Efficiency Management (REM) Services Contract-*
 - *awarded 9/5/17; Five year contract*

- *Energy Savings Performance Contracts*

Elizabeth City

Kodiak

USCG Academy

West Coast

Yard

Puerto Rico

- *Utility Energy Service Contracts*

Portsmouth

USCG Academy





Acquisition Planning Forecast System: <https://apfs-cloud.dhs.gov>





Projects

State	City	Office	Estimated Solicitation	Description	Dollar Range	Proposed Contract Vehicle	Proposed SB	APFS Number
			Release				Program	
AL	Dauphin Island	CEU Miami	01/02/2022	PSN 7088520 Repair Fuel System Piping and Components at Station Dauphin Island, AL	\$250K to \$500K	RMACC II	HUBZone	F2016034076
AL	Mobile	ATC Mobile/ CEU Miami	04/03/2022	Replace existing 20,700 square foot mod-bit and metal standing-seam roof on Flight Training Systems Building	\$500K to \$1M	New Contract	TBD	F2021055919
AL	Mobile	ATC Mobile/ CEU Miami	12/18/2021	Multiple facility, modified bitumen roof membrane replacement and coating..	\$250K to \$500K	New Contract	TBD	F2021055920
DC	Washington DC	CEU Cleveland	04/01/2022	PN 10393251 - Replace Roof Covering at STA Washington Island. Replace roof on (2) Station Buildings.	\$250K to \$500K	RMACC II	SDVOSB	F2021055834
FL	Carrabelle	CEU Providence	01/28/2022	Replace the timber piles, seawall and floating dock at USCG Carrabelle Moorings, FL.	\$1M to \$2M	New Contract	TBD	F2021055633
FL	CHATTAHOOCHEE	CEU Providence	02/25/2022	Repair damage sustained during Hurricane Michael. The scope of work includes repairs to the wooden pile bulkhead, roof repairs, repairs to the buoy yard area, railings and fencing.	\$1M to \$2M	RMACC II	TBD	F2021055629
FL	Clearwater	CEU Miami	09/15/2021	17153886 Design Repair Aircraft Parking at CG AIRSTA CLEARWATER in Clearwater,FL	\$500K to \$1M	A/E Services IDIQ II	TBD	F2021054961
FL	Clearwater	CEU Miami	06/08/2022	18286258 Design Reconfigure Corrosion Control Spaces at CG AIRSTA CLEARWATER in Clearwater,FL	\$250K to \$500K	A/E Services IDIQ II	TBD	F2021055351
FL	Clearwater	CEU Miami	09/16/2021	PSN 8529710 FY21 CPOP: Repair Electrical & Lighting Rotary & Fixed Wing Hangars at CG AIRSTA Clearwater, FL	\$2M to \$5M	New Contract	TBD	F2019047719
FL	Clearwater Beach	CEU Miami	12/22/2021	18383402 Repair Roof Station Multi-Mission Building at CG STA SAND KEY in Clearwater Beach,FL	\$500K to \$1M	RMACC II	8(a)	F2021055342
FL	Ft. Myers	FDCC	01/15/2022	Provide Construction Inspection Services in support of new construction at USCG Station Grand Isle, LA	\$250K to \$500K	GSA Schedule	TBD	F2020052377
FL	Jacksonville	CEU Miami	06/29/2022	6831701 Repair Pavement Sector Annex Property Sector Jacksonville in Jacksonville, FL	\$250K to \$500K	RMACC II	8(a)	F2019047394
FL	Key West	CEU Miami	07/27/2022	8818210 Demolish Twenty-Eight Foot Shoal Light (FY21 DPOP) (LLNR 1080) at CG ANT KEY WEST in Key West,FL	\$250K to \$500K	New Contract	TBD	F2020051932
FL	Key West	FDCC	09/05/2021	Provide Construction Inspection Services in support of Hurricane Rebuild of facilities at USCG Sector/Station Key West, FL	\$250K to \$500K	GSA Schedule	TBD	F2020052111
FL	Marathon	CEU Miami	09/11/2021	PSN 6279596 Repair Waterfront at CG STA Marathon, FL	\$2M to \$5M	New Contract	TBD	F2015029069
FL	Miami	CEU Miami	05/04/2022	PSN 9932573 HS17B Replace Colorado Obstruction LT at CGD Eight	\$250K to \$500K	New Contract	TBD	F2017038557
FL	Miami	CEU Miami	12/11/2021	15477528 FY22 Waterfront Inspections (Sector Charleston, Jacksonville, Miami, Houston-Galveston, NOLA)	\$500K to \$1M	A/E Services IDIQ II	TBD	F2021055336
FL	Miami	CEU Miami	01/10/2022	15477522 FY22 Major ATON Inspections at WATERWAYS IN 8TH DISTRICT	\$500K to \$1M	A/E Services IDIQ II	TBD	F2021055339
FL	Miami	CEU Miami	01/20/2022	15505809 D7 Inspect & Maintain Towers (FY22) at CGD SEVEN in Miami,FL	\$250K to \$500K	Tower MACC	SB	F2021055292
FL	Miami	CEU Miami	01/20/2022	15505946 D8 Inspect & Maintain Towers (FY22) in CGD EIGHT at Miami,FL	\$250K to \$500K	Tower MACC	SB	F2021055294
FL	Miami	CEU Miami	01/20/2022	15420971 FY22 Demolition of DGPS Towers Phase 2 in CEU Miami at Miami, FL	\$250K to \$500K	Tower MACC	SB	F2021055300
FL	New Smyrna Beach	CEU Miami	06/15/2022	15888311 Dredge Station Ponce de Leon at CG STA PONCE DE LEON I in New Smyrna Beach,FL	\$250K to \$500K	RMACC II	8(a)	F2021055352
FL	Panama City	FDCC	09/15/2021	Rebuild facilities at USCG Station Panama City damaged by recent hurricanes.	\$20M to \$50M	NMACC II	None	F2020052030
FL	Panama City	FDCC	04/10/2022	Provide Construction Inspection Services in support of new construction at USCG Station Panama City, FL	\$250K to \$500K	GSA Schedule	TBD	F2020052395
FL	St. Petersburg	CEU Miami	10/18/2021	PSN 8536438 Repair Waterfront North Moorings (FY19 CPOP) at Sector St Petersburg, FL	\$2M to \$5M	New Contract	TBD	F2018043714
FL	St.Petersburg	CEU Miami	06/20/2022	16146211 Provide Mooring for FRC Hull #48 at SECTOR ST PETERSBURG in St. Petersburg,FL	\$2M to \$5M	New Contract	TBD	F2021053964
FL	Yankeetown	CEU Providence	02/25/2022	Demolition of the WPB Pier and relocating the SWFWMD water level gauge to another structure.	\$500K to \$1M	RMACC II	TBD	F2021055656
GA	Brunswick	CEU Miami	06/15/2022	17315633 Dredge Station Brunswick at CG STA BRUNSWICK in Brunswick,GA	\$250K to \$500K	RMACC II	8(a)	F2021055364
KY	Owensboro	CEU Miami	03/30/2022	5644376 Dredge CGC OBION Moorings & Repair Floating Dock at CGC OBION in Owensboro,KY	\$250K to \$500K	New Contract	TBD	F2021055348





Projects

State	City	Office	Estimated Solicitation Release	Description	Dollar Range	Proposed Contract Vehicle	Proposed SB Program	APFS Number
LA	New Orleans	CEU Miami	11/05/2021	18829878 Hurricane Ida Repairs at CG AIRSTA NEW ORLEANS in New Orleans, Louisisana	\$500K to \$1M	RMACC II	HUBZone	F2021056671
LA	Venice	CEU Miami	10/15/2021	13517257 18HSB Repair Site Drainage STA Venice at CG STA VENICE in Venice, LA	\$2M to \$5M	RMACC II	HUBZone	F2021055489
MD	Baltimore	CEU Cleveland	04/01/2022	4991018 Replace Craighill Channel Range at CG ANT Baltimore; Baltimore, MD	\$2M to \$5M	RMACC II	SDVOB	F2021055865
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Demolish 4 buildings at CG Yard	\$500K to \$1M	RMACC II	SDVOB	F2021055422
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Replace pier Coast Guard Yard	\$250K to \$500K	RMACC II	SDVOB	F2021055424
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Repair inspection report noted findings CG Yard.	\$2M to \$5M	RMACC II	SDVOB	F2021055425
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Design build to repair the main substation to CG Yard.	\$1M to \$2M	RMACC II	SDVOB	F2021055426
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Repair the steam line that has deteriorated CG YARD	\$1M to \$2M	RMACC II	SDVOB	F2021055431
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Renovate office in Building 1	\$250K to \$500K	RMACC II	SDVOB	F2021055432
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Dredge under the Shiplift CG YARD	\$250K to \$500K	RMACC II	SDVOB	F2021055433
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Reduce the impervious surface at CG Yard	\$1M to \$2M	RMACC II	SDVOB	F2021055435
MD	Baltimore	CG Yard/ CEU Cleveland	11/15/2021	Reinforce the pier and upgrade the electrical to support the OPC and NSC Coast Guard cutters CG Yard.	\$5M to \$10M	RMACC II	SDVOB	F2021055436
MD	Curtis Bay	FDCC	09/10/2021	Construct waterfront facilities in support of the USCG Yard Fast Response Cutter (FRC) Regional Depot Availability Program (RDAP). Includes waterfront and shoreside work.	\$20M to \$50M	NMACC II	None	F2020052029
MD	Curtis Bay	FDCC	06/15/2022	Provide Construction Inspection Services in support of new construction Fast Response Cutter (FRC) Reginal Depot Availability Program (RDAP) shore facilities and waterfront at USCG Yard, Curtis Bay, MD	\$250K to \$500K	GSA Schedule	TBD	F2020052394
MS	Gulfport	CEU Miami	01/19/2022	11727641 Repair Bulkhead Gulfport at CG STA GULFPORT in Gulfport,MS	\$500K to \$1M	RMACC II	HUBZone	F2021055360
MS	Jackson County	CEU Miami	02/27/2022	8182795 Major M&R Multi-Purpose Building at CG STA PASCAGOULA in Jackson County,MS	\$500K to \$1M	RMACC II	HUBZone	F2021055345
NA	Multiple	SILC EMD	12/22/2021	Environmental professional consulting services to assist with implementation of the FY22 Environmental Compliance Evaluation (ECE) program at select CG facilities.	\$250K to \$500K	Env Eng Svcs IDIQ II	TBD	F2021056244
NA	USCG AOR	SILC	10/31/2021	Design-Build/Design-Bid-Build (DB/DBB), Indefinite Delivery/Indefinite Quantity (IDIQ) National Multiple Award Construction Contract (NMACC III) for General Construction Services in any of the 50 United States, Puerto Rico, Guam and the U.S. Virgin Islands or other DHS-USCG areas of responsibility (AOR). (70Z04721RNMACC03)	Over \$100M	New Contract	TBD	F2021054331
NC	Buxton	CEU Cleveland	04/01/2022	12501157 Replace Fuel System at CG STA Hatteras Inlet; Buxton, NC	\$500K to \$1M	RMACC II	SDVOB	F2021055794
NC	Elizabeth City	CEU Cleveland	12/01/2021	PN 3174059 Energy-POP FY22_Exterior Lighting Replacement (Master)	\$500K to \$1M	RMACC II	SDVOB	F2021055814
NC	Elizabeth City	CEU Cleveland	12/01/2021	PN 9303576 - Replace Hangar Floor Coating Bldg 55/49 at BASE Elizabeth City	\$500K to \$1M	RMACC II	SDVOB	F2021055831
NC	Elizabeth City	CEU Cleveland	04/01/2022	519220 Repair Waterfront Structural Deficiencies at BASE Elizabeth City; Elizabeth City, NC	\$500K to \$1M	RMACC II	SDVOB	F2021055839
NC	Fort Macon	CEU Cleveland	12/01/2021	Provide interim office space for CGC Steelhead administrative spaces and upgrade to the existing shore tie/facilities.	\$250K to \$500K	RMACC II	SDVOB	F2021055808
NC	Fort Macon	FDCC	01/30/2022	Provide Construction Inspection Services in support of new construction at USCG Station Fort Macon, NC	\$250K to \$500K	GSA Schedule	TBD	F2020052392
NC	Hatteras	CEU Cleveland	09/30/2021	PN 14929315 - 18HSB_Maintenance Dredge CG Basin at STA Hatteras Inlet	\$500K to \$1M	RMACC II	SDVOB	F2021056352
NC	Nags Head	CEU Cleveland	10/01/2021	PN15016578 - 18HSB_Maintenance Dredge at STA Oregon Inlet	\$500K to \$1M	RMACC II	SDVOB	F2021056351





Projects

State	City	Office	Estimated Solicitation Release	Description	Dollar Range	Proposed Contract Vehicle	Proposed SB Program	APFS Number
NC	Oak Island	CEU Cleveland	12/01/2021	9967534 Waterfront Repairs at CG STA Oak Island; Oak Island, NC	\$1M to \$2M	RMACC II	SDVOSB	F2021055824
NC	Oak Island	CEU Cleveland	12/01/2021	393175 Major M&R of ATON Garage at CG STA Oak Island; Oak Island, NC	\$250K to \$500K	RMACC II	SDVOSB	F2021055847
NC	Oregon Inlet	CEU Cleveland	12/01/2021	12515822 Install Fire Suppression System at CG STA Oregon Inlet, Oregon Inlet, NC	\$1M to \$2M	RMACC II	SDVOSB	F2021055782
SC	Charleston	FDCC	08/10/2021	Demo/Rebuild Pier November (in lieu of Papa) at USCG Base Charleston.	\$50M to \$100M	NMACC II	None	F2020052026
SC	Charleston	FDCC	08/30/2022	Provide Construction Inspection Services in support of Pier Papa at USCG Base Charleston, SC.	\$250K to \$500K	GSA Schedule	TBD	F2020052391
SC	North Charleston	CEU Miami	02/23/2022	16397280 Dredge Boat Basin Pier Papa FY22 at BASE CHARLESTON in Noth Charleston,SC	\$2M to \$5M	New Contract	TBD	F2021055341
TX	Corpus Christi	CEU Miami	03/11/2022	6279580 Repair Waterfront HARFAC Corpus Christi at SECTOR CORPUS CHRISTI in Corpus Christi, TX	\$2M to \$5M	RMACC II	HUBZone	F2021055346
TX	Galveston	CEU Miami	10/26/2021	17621785 Repair Winter Storm Damage Base Galveston at BASE GALVESTON in Galveston,TX	\$500K to \$1M	RMACC II	HUBZone	F2021055335
TX	Houston	CEU Miami	01/19/2022	18143888 Repair Airsta Houston Winter Freeze at CG AIRSTA HOUSTON in Houston,TX	\$500K to \$1M	RMACC II	HUBZone	F2021055344
TX	Sabine Pass	CEU Miami	12/15/2021	17825866 Rebuild Calcasieu D (21740) & E (21910) RRLs at CG ANT SABINE in Sabine Pass,TX	\$500K to \$1M	RMACC II	HUBZone	F2021055338
TX	South Padre Island	CEU Miami	07/20/2022	15888020 Dredge Boat Basin & Channel Station South Padre Island at CG STA SOUTH PADRE ISLAND in South Padre Island,TX	\$500K to \$1M	RMACC II	HUBZone	F2021055353
VA	Alexandria	CEU Cleveland	04/01/2022	PN 14742900 Major M&R of Exteriors of Multiple Buildings at CG C5ISC Alexandria (Master)	\$500K to \$1M	RMACC II	SDVOSB	F2021055804
VA	Alexandria	CEU Cleveland	04/01/2022	PN13643643 C-POP FY22 Repair Water Lines at CG C5I Service Center Alexandria	\$500K to \$1M	RMACC II	SDVOSB	F2021055813
VA	Alexandria	CEU Cleveland	04/01/2022	17631727 Construct Antenna Mounting Platform at CG Telecomm & Info Sys Command (TISCOM); Alexandria, VA	\$250K to \$500K	RMACC II	SDVOSB	F2021055845
VA	Chesapeake	CEU Cleveland	12/01/2021	15922661 Expand Parking for EMICP at CG COMCOMM (Communications Command); Chesapeake, VA	\$250K to \$500K	RMACC II	SDVOSB	F2021055820
VA	Chincoteague	CEU Cleveland	12/01/2021	17630742 Install New Sewage System at CG SFO Eastern Shore; Chincoteague, VA	\$250K to \$500K	RMACC II	SDVOSB	F2021055818
VA	Chincoteague	CEU Cleveland	12/01/2021	9707422 Demolish Various Virginia Inside Passage Day Beacons at CG ANT Chincoteague; Chincoteague, VA	\$500K to \$1M	RMACC II	SDVOSB	F2021055861
VA	Hudgins	CEU Cleveland	12/01/2021	PN 05-C03058 - Remodel UPH Heads in Station Building, Hudgins, VA	\$250K to \$500K	RMACC II	SDVOSB	F2021055828
VA	Portsmouth	CEU Cleveland	04/01/2022	5092283 Major M&R of C5ISC at CG BASE Portsmouth, Portsmouth, VA Replace HVAC system, ceiling tiles and roof.	\$2M to \$5M	RMACC II	SDVOSB	F2021055791
VA	Portsmouth	CEU Cleveland	12/01/2021	PN 11722525 - C-POP FY22_Replace UPH Chill Water Pipe Insulation at USCG BASE Portsmouth	\$250K to \$500K	RMACC II	SDVOSB	F2021055811
VA	Portsmouth	CEU Cleveland	04/01/2022	3352554 Repair Concrete Slab Industrial Travel Lift Path/D5 Buoy Yard at CG BASE Portsmouth; Portsmouth, VA	\$250K to \$500K	RMACC II	SDVOSB	F2021055819
VA	Washington D.C.	CEU Cleveland	12/01/2021	PN7177959 - Replace Floor Coating at NCRAD Hangar at AIRSTA Washington	\$500K to \$1M	RMACC II	SDVOSB	F2021055832
VA	YORKTOWN	TC Yorktown/ CEU Cleveland	12/01/2021	Major renovations to medical dental facility.	\$1M to \$2M	RMACC II	SDVOSB	F2021055836
VA	YORKTOWN	TC Yorktown/ CEU Cleveland	12/01/2021	Upgrade boat ramps and floating docks.	\$250K to \$500K	RMACC II	SDVOSB	F2021055843
VA	YORKTOWN	TC Yorktown/ CEU Cleveland	12/01/2021	REPLACING ROOF SYSTEM WITH DADE COUNTY AND ENERGY STAR COMPLIANT ROOF SYSTEM.	\$250K to \$500K	RMACC II	SDVOSB	F2021055844
VA	YORKTOWN	TC Yorktown/ CEU Cleveland	12/01/2021	Convert the tennis courts into a covered outdoor gym. Includes lead abatement of existing tennis court lights.	\$250K to \$500K	RMACC II	SDVOSB	F2021055846





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Shore Infrastructure Logistics Center (SILC)





Comments and Questions...





RMACC Region 1 Contractors (CEU Providence)



•Aggregate Capacity \$150M; Base + Six Option Years. 9 contracts awarded on 16 April 2018. (8(a))

COMPANY NAMES	Koman Government Solutions, LLC
Asturian Group, Inc.	One Way Development, Inc.
CCI Energy And Construction Services, LLC	SmartATI-KMK Joint Venture
City Enterprise, Inc.	Tara-Campbell JV, LLC
Doyon Management Services, LLC	Tantara Associates Corp.





RMACC Region 5 Contractors (CEU Cleveland)



•Aggregate Capacity \$150M; Base + Six Option Years. 13 contracts awarded on 26 June 2018. (SDVOSB)*

COMPANY NAMES	Joint Forces Construction, LLC
B3 Enterprises, LLC	Leebcor Services, LLC
Brican-SAF Joint Venture, LLC	Shore Watch Construction Services, LLC
DAL Construction, LLC	Syncon, LLC
District Veterans Contracting, Inc.	Turner Strategic Technologies, LLC
Edgewater Construction Services, LLC	Tuskegee Contracting, LLC
Hartigan Delaware Team, LLC-JV	





RMACC Region 7 Contractors (CEU Miami)



•Aggregate Capacity \$125M; Base + Six Option Years. 10* contracts awarded on 21 May 2019. (8(a))

COMPANY NAMES	Barber Klein Contractors
Call Associates-Windamir JV	Integrated Construction Management, Inc.
Christie Brothers-SBG JV, LLC	Lasa-PacificTech JV 1any, JV
E.L.C.I. Construction Group, Inc.	Lego Construction Co.
G.M. Hill Engineering, Inc.	Reily Construction, Inc.
Gulf Pacific Contracting, LLC	Team Henry Enterprises, LLC





RMACC Region 7.5 Contractors (CEU Miami)



•Aggregate Capacity \$50M; Base + Six Option Years. 10 contracts awarded on 21 May 2019. (8(a))*

COMPANY NAMES

Batista-Dorado JV,

ETI-Pacific Tech JV 1

Integrated Construction Services, LLC





RMACC Region 8 Contractors (CEU Miami)



•Aggregate Capacity \$125M; Base + Six Option Years. 13 contracts awarded on 10 May 2019. (HUBZone)

COMPANY NAMES	Inland Construction and Engineering, Inc.
APC Construction, LLC	Journey Construction, Inc.
Associates Roofing and Construction, Inc.	Lego Construction, Co.
Construction Management of Florida, Inc.	Onopa Services, LLC
Enfield Enterprises, Inc.	Sergent’s Mechanical Systems, Inc.
Gideon Contracting, LLC	Team Henry Enterprises, LLC
Hernandez Consulting, LLC	Williams Industrial & Marine, Inc.





RMACC Region 9 Contractors (CEU Cleveland)



•Aggregate Capacity \$150M; Base + Six Option Years. 11 contracts awarded on 21 September 2018. (8(a))

COMPANY NAMES	Kisan-Maroon
Accel Construction Services Group, LLC	Oneill Contractors Incorporated
Angels General Construction, Inc.	Peak Runge Company, JV
Dawn Incorporated	Pontiac Drywall Systems, Inc.
Doyon Management Services, LLC	RB Construction Company
DSI Associates, Incorporated	SAF, Inc.





•Aggregate Capacity \$175M; Base + Six Option Years. 17 contracts awarded on 28 June 2018. (SDVOSB)

COMPANY NAMES	
	Ronsons SDVOSB P&L JV-1
Advanced Technology Construction	Sergeant's Mechanical Systems, Inc. DBA Sergeant Construction Services
Betance Enterprises, Inc.	Sustainable Group-Terraphase Engineering JV, LLC
Burton Construction Inc.	Talion Construction, LLC
D Square, LLC & Au' Authum Ki, A Joint Venture	Trinity North Star JV
H&HRBI JV	Vet Industrial, Inc
Herman Construction Group, Inc.	Veterans Northwest Construction LLC
MACNAK Construction LLC	Winspear - NNAC JV
Patriot Construction, Inc.	





RMACC Region 14 Contractors (CEU Honolulu)



•Aggregate Capacity \$75M; Base + Six Option Years. 6 contracts awarded on 21 March 2018. (8(a))

COMPANY NAMES	
ABC North Star JV	R&I-PTC JV 1
Choice Sheetmetal, LLC	TMGE, LLC
GSI Pacific, Inc.	Tokunaga Builders, Inc.





RMACC Region 17 Contractors (CEU Juneau)



•Aggregate Capacity \$150M; Base + Six Option Years. 17 contracts awarded on 7 May 2018. (8(a)/HUBZone)

COMPANY NAMES	
Ahtna Environmental, Inc. 8(a)	Jay Brant Contractors, LLC HUBZone
Bering Straits Development Co. HUBZone	KLR Northern JV 8(a) & HUBZone
CCI Energy and Construction Services, LLC 8(a)	Silver Mountain Construction, LLC 8(a)
Doyon Management Services, LLC 8(a)	Weldin Construction, LLC HUBZone
Iyabak Construction, LLC 8(a)	



Presenters

- Moderator:
 - Moderator: Fran Perez-Wilhite, Program Manager, Veteran-Owned Business Development, North Carolina Military Business Center
 - Ross Woodson, US Coast Guard Shore Infrastructure Logistics Center (SILC)
 - Keanna Houston, Region 4 Public Building Service, Acquisition Director, U.S. General Services Administration





Acquisition Division

Overview

Public Buildings Service

Keanna N. Houston, Director

October 28, 2021

Who Are We...Background

The Acquisition Division was established as a stand-alone division in December 2009 in the Region 4 PBS organizational structure. The Acquisition Division provides acquisition guidance, oversight, and support to PBS organizations for services and construction acquisitions.

Mission & Vision

Our mission is to deliver quality on time ...on budget...low risk to no risk procurements that are within regulatory guidance which meets our internal and external customer needs.

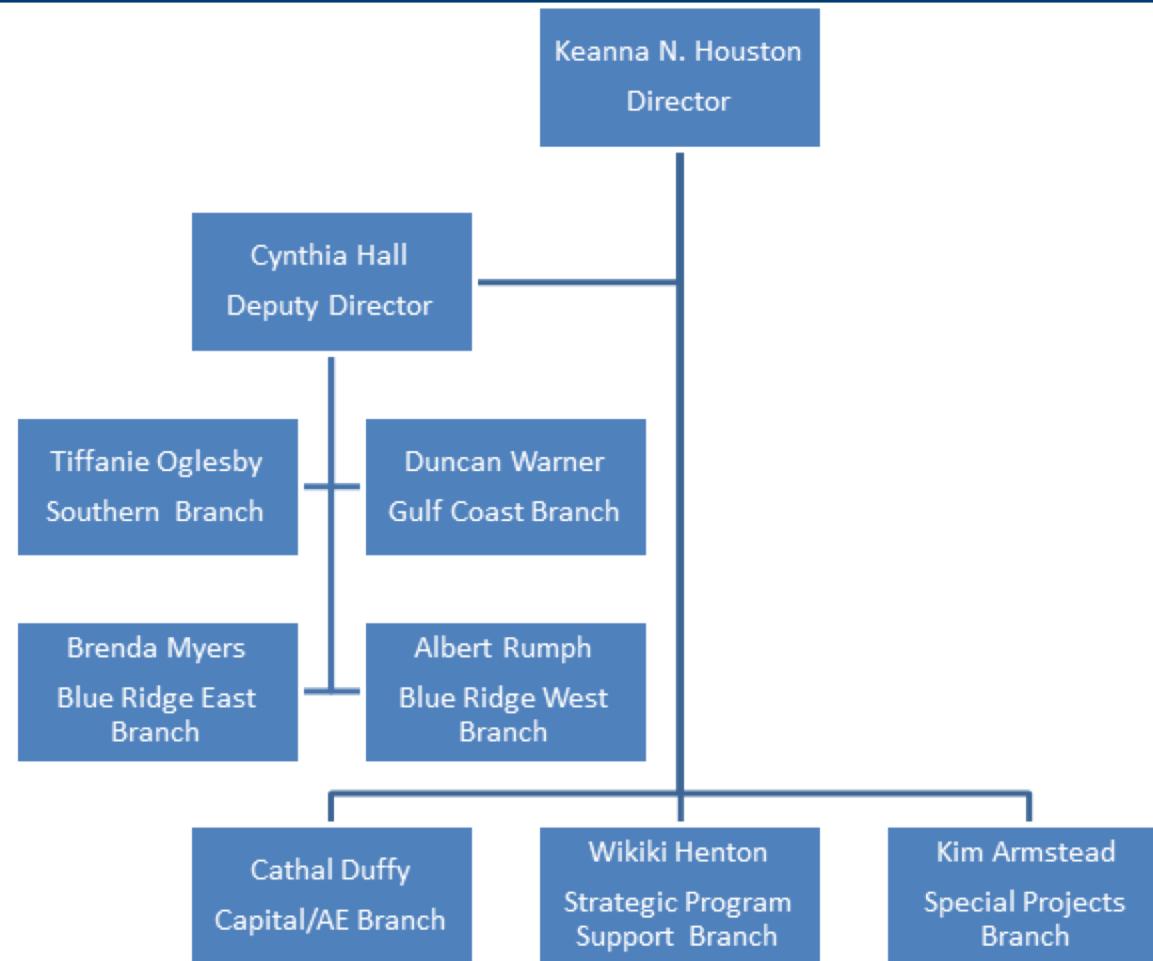
Our vision is to have a highly respected and dynamic source of design, construction and services acquisition expertise.

Our Structure

AMD is comprised of a 7 Branches as well as a Deputy Director with assigned staff.

- Five (5) are aligned with the Property Management Service Centers
- The 6th branch includes the Capital/AE Program
- The 7th branch includes the Strategic Regional contract vehicles & quick disaster response team

ACQUISITION DIVISION (4P1Q)





Divisional Area of Responsibility (AOR)

- Oversee the management of the acquisition workforce, including training and development.
- Coordinate the Procurement Preference program.
- Establishing and maintaining vendor relationships.
- Oversee the evaluation of regional acquisition operations, including conducting acquisition management reviews.
- Provide oversight and support of acquisition data management.
- Provide a broad range of contracting services related to facilities management or design and construction.

Deputy Director Team (DDT), 4P1Q1

Cynthia Hall
Deputy Director

DDT Area of Responsibility

- AMD Internal Training Program
- Measures/Metric tracking and trend analysis
- Travel Program
- AMD Purchase Credit Card Program

Service Center Support Branches



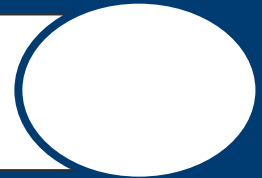
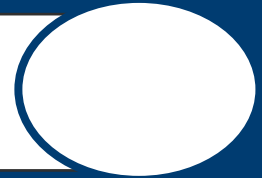
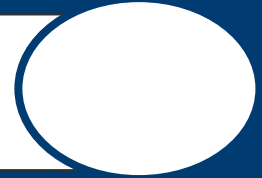
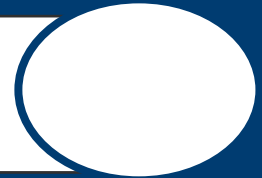
Service Center Branches

Southern Branch (AL/GA)

Gulf Coast Branch (FL/MS)

Blue Ridge East Branch (NC/SC)

Blue Ridge West Branch (KY/TN)



Service Center Branches AOR

- Procurement and management of commodities and services to support the facilities operation and maintenance of Federally owned buildings throughout PBS in the Southeast Sunbelt Region.
- Execute as business advisors providing sound business advice and contract strategy.
- Ensure acquisitions executed on behalf of the PMCs are in compliance with all laws, regulations, and policies.

Types of Services ▀

- Under Prospectus Construction
- Under SAT A/E
- Janitorial Services
- Operation and Mechanical (O&M)
- Complete Facilities Maintenance (CFM)
- Facilities Engineering (FE)
- Landscaping Services
- Relocation Services
- Telephone Monitoring Services
- Waste Diversion
- Pest Control Services
- Various Non-recurring Facilities Services

Types of Services (con't)–

- Minor repair and alterations projects
- General Construction trades,
- Design Services and
- Construction Management
- Construction Administration Services.

Contract Types, Procurements Methods and Delivery Vehicles

- FFP – Task Orders IDIQ and GC Under SAT (Partition) Contracts
- FFP - Stand Alone
- 8(a) – (HUB Zones/SBDOVSB Preference)
- FSS – BPAs, GSA –E-Buy, Reverse Auction
- Design Build
- Design- Bid - Build

Remaining AMD Branches

Capital & Acquisition Support Branch AOR

- Over Prospectus Construction \$3.375M;
- All Feasibility Studies
- All Part 36 A/E Services over the Simplified Acquisition Threshold

Note: If the A/E services are combined with construction under the SAT threshold will remain with the tactical branches

Special Projects Branch AOR

- Administrative and Professional Support Services
- Elevator Program
 - Elevator Maintenance,
 - Elevator Inspections
 - Elevator Repair/Modernization Program
- Utility/ESPC/UESC Program;
- Appraisals;
- SDM Spatial Data;
- Broker
- Good Neighbor Program;
- Court Reporting Services.

Strategic Program Support Branch AOR

- All Regional IDIQs & BPAs
 - General Construction (GCs)
 - Job Order Construction Contracts (JOCC)
 - Office Relocation BPA
 - Regional Architectural & Engineering (A-E) IDIQs & BPAs (if applicable)
 - Cost Estimating Services BPA (if applicable)
 - Training BPA (New)
 - Procurement of training on behalf of the Region against existing contract vehicles
 - Procurement of training that exceeds credit card limits of the service centers whether against an existing vehicle or not
- Etc.

Strategic Program Support Branch AOR (con't)

- Construction Management Services (CMa) - National BPA is in place but we may need this capability in the future;
- Furniture Program
 - Includes non-personal property per the Regional Policy
- Emergency Support (Natural Disaster)
 - Satellite Phones
 - Remediation, Water Intrusion, Restoration, etc.
 - Fly Away Kits
 - etc.

Facilities Engineering Initiative

Recurring Service Contracts

History In Transition...

- **GSA initially provided all of these functions, In-house... moving it has required a learning curve.**
- **Varying levels of prescriptive contract actions ensued**
 - GSA retained program management functions
 - GSA retained Quality Control and Inspection
- **Varying levels of performance based contract actions followed**
- **Varying Acquisition models were attempted**
 - Lowest Price
 - Lowest Price Technically Acceptable
 - Best Value

Lessons Learned

Shift to Performance Based Contracting

- **GSA's organizational focus and staffing are better suited to a Performance Based Approach**
 - **Availability of in-house technical expertise has declined**
 - **Program Management and Quality Control reside WITHIN the contract**
 - **GSA's role transitions to Quality Assurance**
- **Shift to Performance Based Contracting requires a transition from lowest price to best value. Awards based on lowest price:**
 - **Do not engender "systems thinking" and partnering**
 - **Require intensive oversight by GSA**
 - **Do not leverage industry expertise**

Facilities Management Strategic Priorities

- **Operational Excellence**
- **Efficiently and effectively balance the management of our buildings with the needs of our customers**
- **Technology and Innovation**
- **Leverage technology and innovation in the successful operation of our buildings**
- **FM Productivity**
- **Optimize the abilities and productivity of the FM workforce**

Systems Thinking and Partnering

- “Systems thinking*” and Partnering Approach
- It’s Mechanical, but not just Mechanical...



*Defined by Peter Senge of MIT’s Sloan School of Management. “It is a discipline for seeing wholes. It is a framework for seeing interrelationships rather than things, for seeing patterns of change rather than static ‘snapshots’”.

Systems Thinking and Partnering



The Shift to a Facilities Engineering Model:

Traditional O&M Model

1. Task oriented
2. Heavy Gov't oversight and staffing
3. Decision making defaults to Gov't
4. 5 year contracts
5. Stand alone contracts
6. Lowest price - technically acceptable
7. Minimal Transition Periods

Future Facilities Engineering Model

1. Holistic / long term facility orientation
2. Lean Gov't staffing, customized oversight
3. Gov't leveraging the contractor's technical, managerial, and decision making expertise
4. Business partnership
5. Shared program risk/success
6. 10 year contracts
7. Aggregation of contracts and services
8. Competitive best value, multi-phase, multi-factor procurement strategy
9. Management plan incorporated into the contract
10. 60 day Transition Periods

New Approach...

- Re-packaged, aggregated requirements
- Flexibility to overlay your corporate model on performance based scope
- Access to GSA's advanced metering (ION EEM), GSALink, CMMS, Google Platforms, hardware and software
- Potential for longer term partnerships - Up to 10 annual period
- Best value award process
- 60-day Transition Period

Elevator Technical and Administrative

- Elevator Management Program to oversee and optimize vertical transportation assets for greater efficiency, performance and reliability
- Inspections to be performed by 3rd party vendors as part to the FE Contract
- Maintenance and repair performed as part GSA's multi-regional elevator maintenance and repair contract
- FE PWS does ask for pricing as an above standard service
- Facilitate major repair and replacement via design review and installation oversight

Desired Outcomes

- Leverage concentration and proximity of inventory
- Partner with vendors that have expertise and capacity to fully leverage GSA's investment in building technology
- Holistic approach that engages vendors in a partnership that extends beyond O&M to strategic asset management and project support
- Vendor self-management and leadership
- Maximize energy efficiency
- Optimize operating costs
- Increase tenant satisfaction
- Transparency in quality control and reporting of key metrics

Points of Contact

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Southeast Region Federal Construction

"Light" Virtual: October 27-28

2021 SUMMIT

In-Person: April 6-7

2022 SUMMIT

Infrastructure & Environmental Summit

Virginia

North Carolina

South Carolina

Georgia

Florida

QUESTIONS



*Registration is open: 2022 SE Region Federal Construction,
Infrastructure & Environmental Summit
April 6-7 - IN-PERSON - Wilmington, NC
<https://summit.ncmbc.us>*