

**Southeast Region Federal Construction**

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# **2025 SUMMIT**

**April 22-24 Wilmington, North Carolina**

---

**Infrastructure & Environmental Summit**

**Virginia**

**North Carolina**

**South Carolina**

**Georgia**

**Florida**

**Hosted by:**

US Senator Thom Tillis

US Senator Ted Budd

North Carolina Military Business Center

**Southeast Region Federal Construction**

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**South Carolina**

**Georgia**

**Florida**



## **Welcome Remarks**

**Scott Dorney**

Executive Director

North Carolina Military Business Center

**Southeast Region Federal Construction**

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***S.T. WOOTEN***





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Georgia

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*Roofing & Building Maintenance*



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CATLIN Engineers and Scientists

ECC

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McGriff, a Marsh & McLennan Agency LLC

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Marsh & McLennan Agency  
Metal Roofing Systems  
MBF Architects Pa  
Outside the Box, LLC  
Plenary Enterprises  
Pyramid Contracting

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SR&R Environmental, Inc.  
VC3 CMMC RPO  
Vultron  
Wrigglesworth Enterprises



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Black & Veatch

CCI Prime Contractors LLC

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**Roy Selvidge**

Federal & Industrial Sector Leader | Architect | Principal  
LS3P



The background image shows a large, modern, two-story building with a tan facade and large windows. The words "PATTON HALL" are inscribed on the upper part of the building. In the foreground, there is a monument featuring a green tank on a stone base. The base has the text "THIRD ARMY • US ARMY CENTRAL". Two tall flagpoles stand in front of the building. The sky is blue with some clouds.

# NCMBC SE REGION FEDERAL CONSTRUCTION SUMMIT

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LS3P

CHARLESTON  
COLUMBIA  
GREENVILLE  
MYRTLE BEACH  
ASHEVILLE  
CHARLOTTE  
GREENSBORO  
RALEIGH  
WILMINGTON  
ATLANTA  
SAVANNAH  
JACKSONVILLE



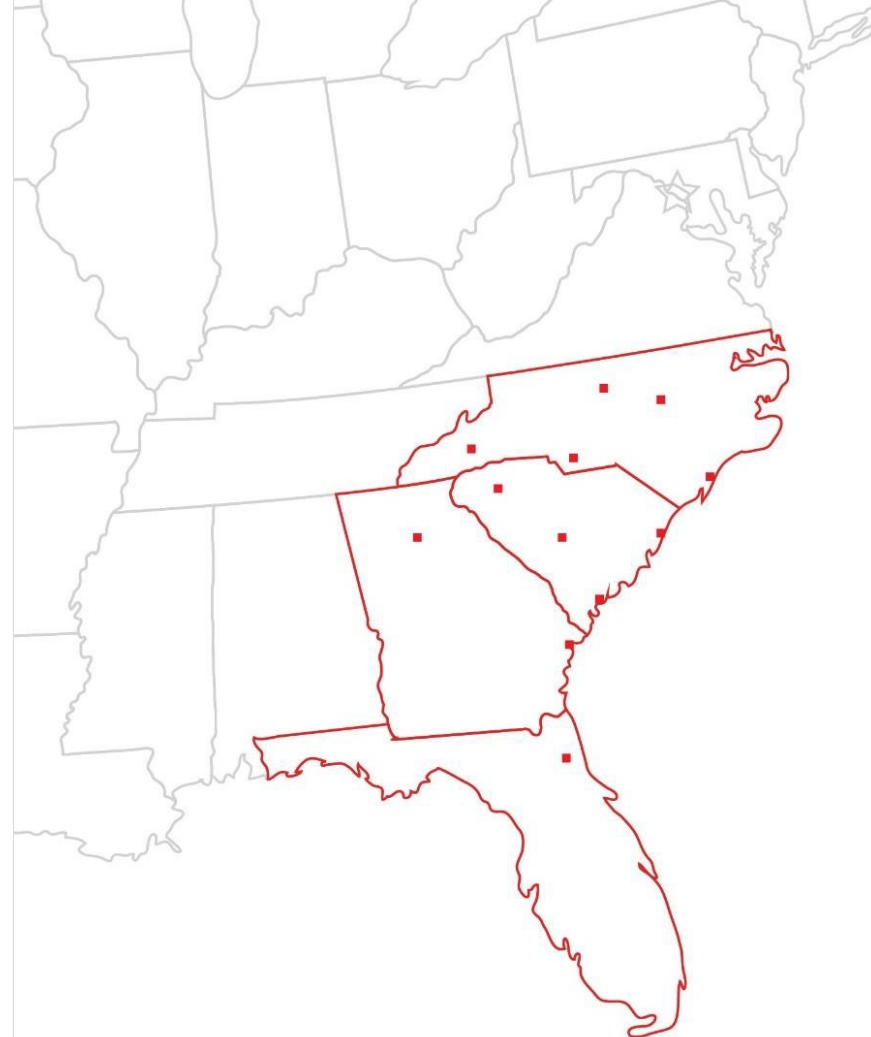
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**12** OFFICES ACROSS  
THE SOUTHEAST

---

**500<sup>+</sup>** FIRMWIDE  
TEAM MEMBERS

---



CHARLESTON  
COLUMBIA  
GREENVILLE  
MYRTLE BEACH  
ASHEVILLE  
CHARLOTTE  
GREENSBORO  
RALEIGH  
WILMINGTON  
ATLANTA  
SAVANNAH  
JACKSONVILLE



AVIATION & TRANSPORTATION

CIVIC & CULTURAL

FAITH

HEALTHCARE

HIGHER EDUCATION

HOSPITALITY

INDUSTRIAL & MANUFACTURING

K-12 EDUCATION

LIVING

MILITARY & GOVERNMENT

MIXED-USE

RECREATION

WORKPLACE

# SECTORS

**WE LIKE TO SOLVE PROBLEMS.**





# CHALLENGE

WHAT IS THE PROBLEM?

---

## REQUIREMENTS

- Georgian Revival
- Mason Labor Availability
- Tight Building Envelope
- Rapid Dry-In
- Cost Effective



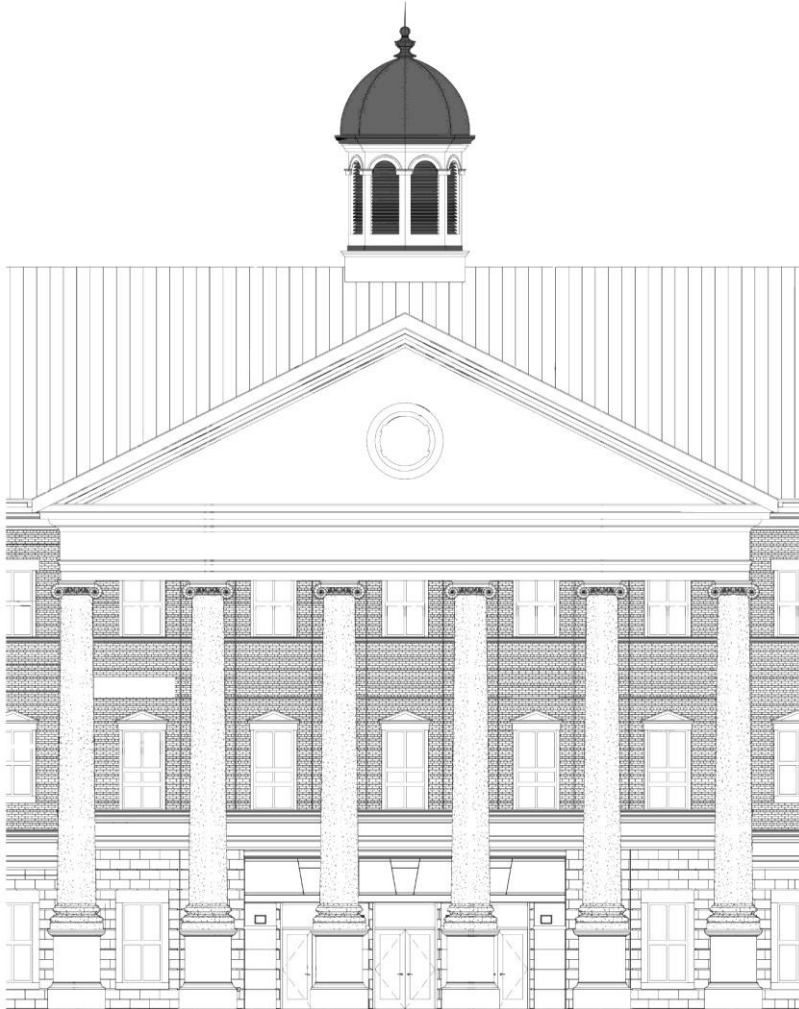
## BUILDING H1 MAIN ENTRANCE - INSPIRATION



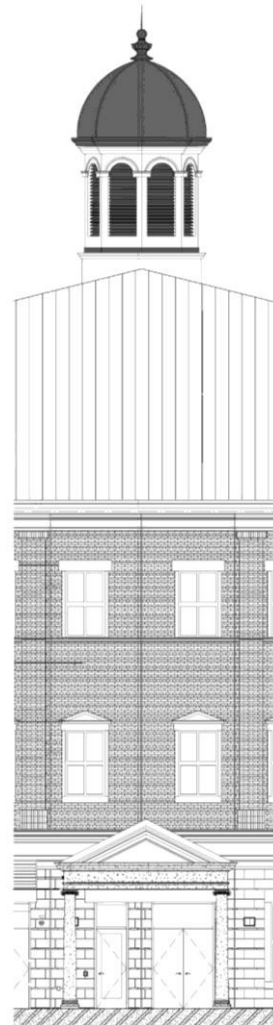
# DESIGN

## II MEF HEADQUARTERS

MAIN ENTRY – PARTIAL ELEVATION



SIDE ENTRY – PARTIAL ELEVATION



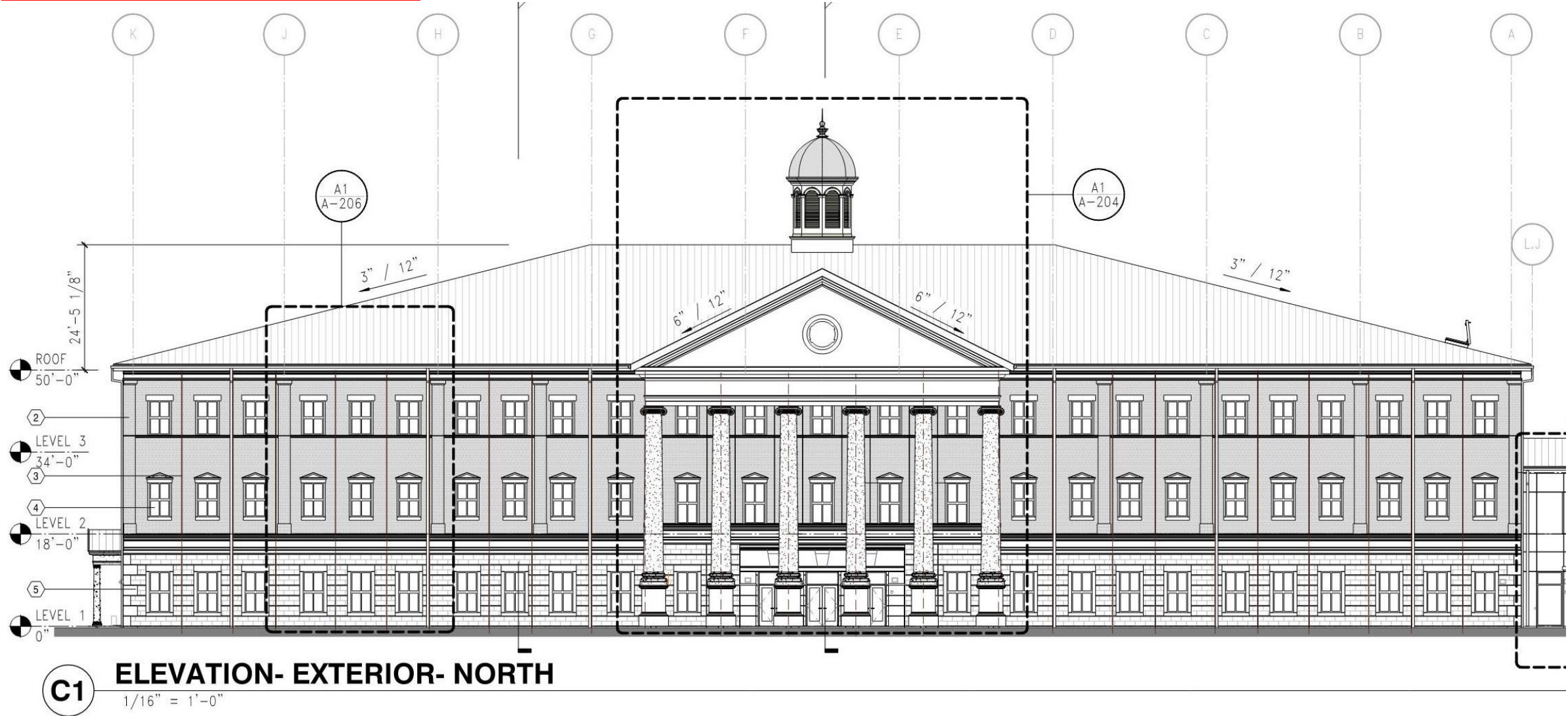


## II MEF HEADQUARTERS



# FOCUS AREA

## II MEF HEADQUARTERS



**C1** ELEVATION- EXTERIOR- NORTH



# FOCUS AREA

## II MEF HEADQUARTERS

FINAL RENDERING





A large, multi-story building with a classical facade. The central entrance is highlighted by a portico with six tall, white columns. The building's exterior is primarily red brick, with a light-colored stone base and a stone pediment above the entrance. Numerous windows with white frames are arranged in rows across the upper floors. A small, white, domed cupola sits atop the roofline. The building is set on a landscaped area with young trees and a paved walkway. In the foreground, there is a dirt and gravel area, possibly a construction site or parking lot. The sky is clear and blue.

## II MEF HEADQUARTERS

CAMP LEJEUNE



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**Tres Meek**

**US Federal Sector Lead – Buildings**

**Stantec**

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**Melvin Williams**

Vice President

Terracon



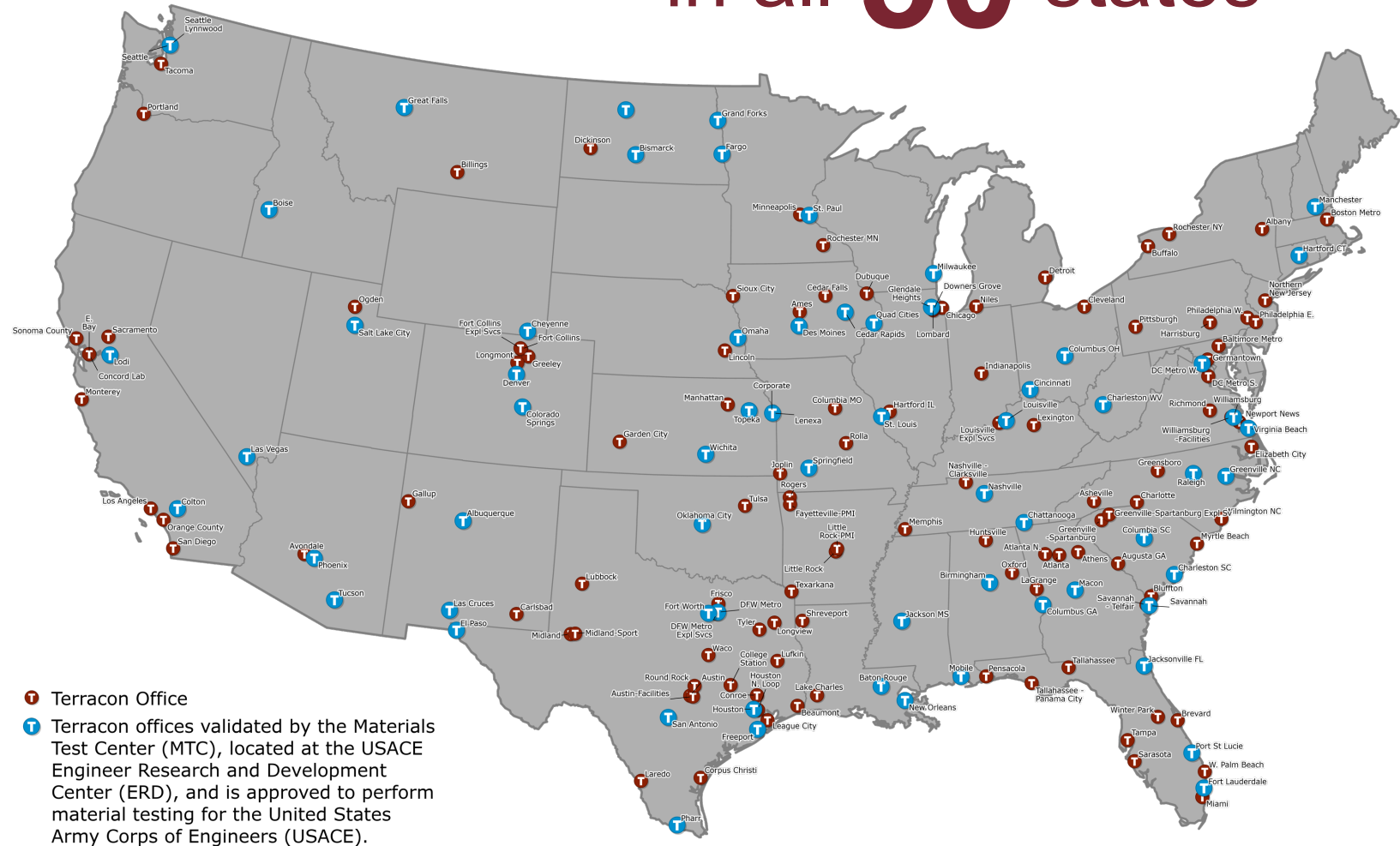


# Overview

20,000+  
Federal Projects

Services available  
in all **50** states

- 7,000+ employees
- 180+ locations
- Employee-owned
- 60+ USACE-Validated Labs
- Services
  - Facilities
  - Environmental
  - Geotechnical
  - Materials



Explore with us



# Mentor- Protégé Joint Ventures

Terracon is committed to helping small businesses who are looking to grow and compete in the federal marketplace, as well as assisting federal agencies with meeting and exceeding their small business goals. To that end, Terracon is serving as a mentor in two Mentor-Protégé Joint Ventures, one with Environmental Research Group, LLC (ERG | Terracon JV) for environmental planning services and the other with Kaskaskia Engineering Group, LLC (Kaskaskia | Terracon JV) for geotechnical and drilling services. With these Joint Ventures, Terracon can submit a proposal with our JVs as a prime contractor on small business set-asides.



**Kaskaskia-Terracon JV**





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**Florida**

Society of



American Military Engineers

## **SAME Presentations**

SAME Carolinas Region

**Southeast Region Federal Construction**

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**Florida**



### **Keynote Remarks**

**Stephanie Hall**

Regional Business Director  
US Army Corps of Engineers  
South Atlantic Division



# U.S. ARMY CORPS OF ENGINEERS SOUTH ATLANTIC DIVISION

2025 SOUTHEAST REGION FEDERAL CONSTRUCTION  
INFRASTRUCTURE & ENVIRONMENTAL SUMMIT  
WILMINGTON, NORTH CAROLINA

**Stephanie L. Hall**  
**Director of Regional Business, USACE South Atlantic**  
**Division**

**24 April 2025**  
**0800 - 0915**



**US Army Corps**  
**of Engineers®**



# VERTICAL MISSION AREAS

## Interagency/International Support Customers

- Department of Energy
- Department of Homeland Security
- Department of State
- Peruvian Navy
- Panama Canal Authority
- Guatemala Government
- Ministry of Mines, Dominica Republic
- Department of Veterans Affairs
- National Aeronautics and Space Administration (NASA)
- Department of Labor
- Department of Agriculture
- Bureau of Engraving and Printing

## Military Customers

- Departments of Army, Air Force & Navy
- Defense Logistics Agency
- Defense Education Activity
- Defense Intelligence Agency
- Missile Defense Agency



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# FY25 VERTICAL CONSTRUCTION (CONUS)

## FY25 Vertical Construction Ranges by USACE Divisions

### Great Lakes & Ohio River

LRD Total: \$1.2B - \$3.7B

Small Business: Floor of \$380M

### South Atlantic

SAD Total: \$510M - \$1.8B

Small Business: Floor of \$350M

### North Atlantic

NAD Total: \$1.3B - \$3.0B

Small Business: Floor of \$250M

### South Pacific

SPD Total: \$650M - \$1.7B

Small Business: Floor of \$135M

### Northwestern

NWD Total: \$525M - \$1.5B

Small Business: Floor of \$110M

### Southwestern

SWD Total: \$2.0B - \$3.1B

Small Business: Floor of \$550M

### Pacific Ocean

POD Total: \$1.1B - \$2.1B

Small Business: Floor of \$225M

**TOTAL: \$7.3B - \$16.9B**  
**TOTAL SB: Floor of \$2.0B**



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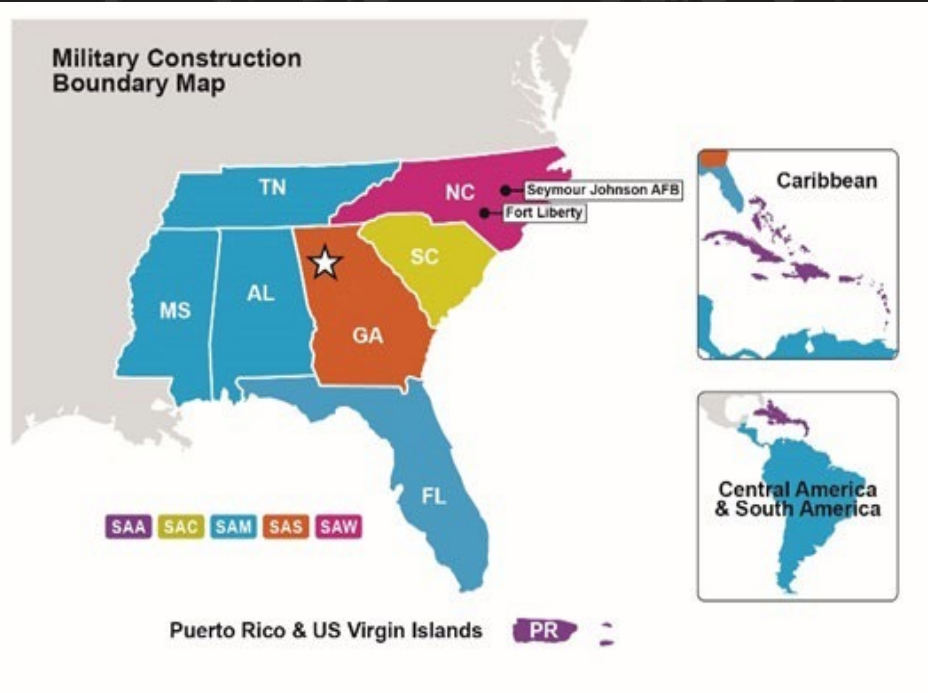
# FY25 VERTICAL CONSTRUCTION

## SOUTH ATLANTIC DIVISION

Dorms, Tyndall AFB, FL



Military Construction  
Boundary Map



HQ, Engineering Research and  
Development Center, Vicksburg, MS



### South Atlantic

SAD Total: \$510M - \$1.8B

Small Business: Floor of \$350M



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Pierce Trace Elementary School,  
Fort Jackson, SC



Chapman Hall, Fort Liberty, NC





# FY25 VERTICAL CONSTRUCTION

## SOUTH ATLANTIC DIVISION

### AFSBn LAMS Upgrades and Repairs, Joint Base Charleston, SC (Q4FY25)



This project will provide restroom facilities for the personnel working in the area and provide adequate electrical upgrades for the Large Area Maintenance Shelter (LAMS) #2 and LAMS #3 for the existing equipment. The lack of immediate facilities has a negative impact on the employees' morale.

Additionally, the electrical system is inadequate to support the full load of the existing heat pumps, various appliances, and other equipment. Both objectives will be addressed with this project and will improve mission readiness.

### Repair Building 2468, Fort Jackson, SC (Q3FY25)



This project will repair a failing Permanent Party Barracks that houses single Soldiers including plumbing, mechanical, and electrical systems, ceilings, floors, and floor coverings. Project will also repair external building envelope components including windows, walls, and doors, incorporating the minimum Anti-Terrorism and Force Protection requirements to bring the building to current standards.



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# FY25 VERTICAL CONSTRUCTION SOUTH ATLANTIC DIVISION

## USDA – ARS, Plant Improvement Facility, Raleigh, NC (Q4FY25)



The project will consolidate multiple outdated and scattered ARS field research facilities into one Plant Improvement Facility (PIF) co-located with North Carolina State University (NCSU) agriculture research buildings on NCSU property in Raleigh, NC. The PIF will be approximately 45,000SF of laboratory, office, and seed processing space. The project will also include a 5,000 SF Head house/Greenhouse facilities.



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## Unaccompanied Enlisted Personnel Housing, Fort Stewart, GA (Q3FY25)



VIEW OF NORTH BUILDING



VIEW OF COURTYARD (WITH BID OPTIONS)



VIEW OF SOUTH BUILDING

This project will construct a standard design Unaccompanied Enlisted Personnel Housing facility to accommodate 372 Soldiers on Ft. Stewart, Georgia.



# FY25 DEPARTMENT OF VETERAN AFFAIRS SOUTH ATLANTIC DIVISION

## Charleston District VHA Opportunities



### VAMC Charleston

- ❑ DB RFPs for miscellaneous projects, estimated value \$2M+

### VAMC Columbia (FY26)

- ❑ Overflow Parking Lot Improvements (B10), estimated value \$4M
- ❑ Correct Site Steam Distribution, estimated value \$6M
- ❑ Sewer Repair Investigation, estimated value \$300K

## Savannah District VHA Opportunities



- ❑ San Juan VAMC Seismic Corrections
  - ❑ Priority 1 Projects include potential replacement of the Laundry Facility and Chiller & Boiler Plants
  - ❑ DB RFP for construction tentatively scheduled for 4QFY27
  - ❑ Estimated value \$15-40M



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# FY25 FEMA Support SOUTH ATLANTIC DIVISION



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# FEMA Assigned USACE Missions

## Advance Contract Initiative (ACI)

- Facilitates the execution of USACE's emergency contract capability for life-saving and life-sustaining services
- Emergency Power- Pittsburgh District

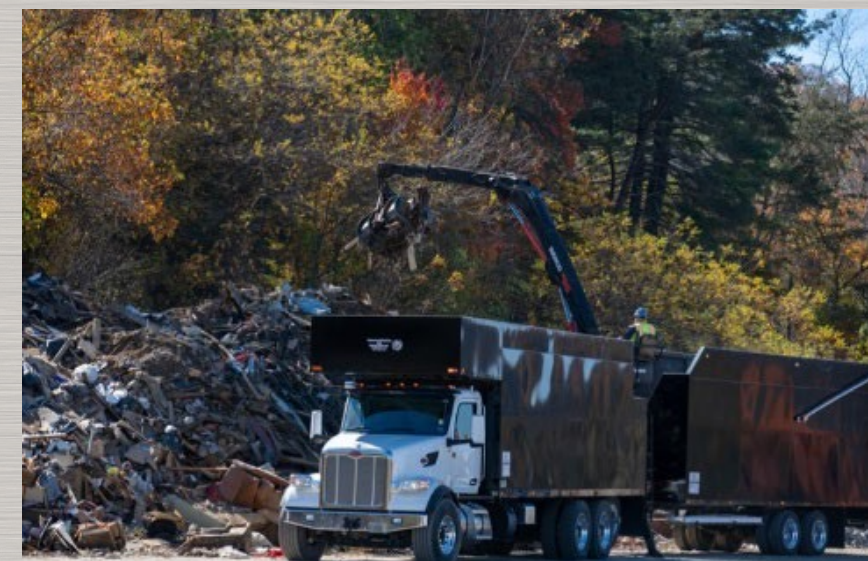
[https://www.usace.army.mil/Missions/Emergency-Operations/emergency\\_support/temp\\_power/](https://www.usace.army.mil/Missions/Emergency-Operations/emergency_support/temp_power/)

- Temporary Roofing- Omaha District

[https://www.usace.army.mil/Missions/Emergency-Operations/emergency\\_support/blue\\_roof/](https://www.usace.army.mil/Missions/Emergency-Operations/emergency_support/blue_roof/)

- Debris Management- Rock Island District

[https://www.usace.army.mil/Missions/Emergency-Operations/emergency\\_support/debris/](https://www.usace.army.mil/Missions/Emergency-Operations/emergency_support/debris/)



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# Temporary Emergency Power ACI

- Pittsburgh district awards and manages all task orders
- Four (4) indefinite delivery requirements contracts
- Unlimited Capacity, expiration 2028



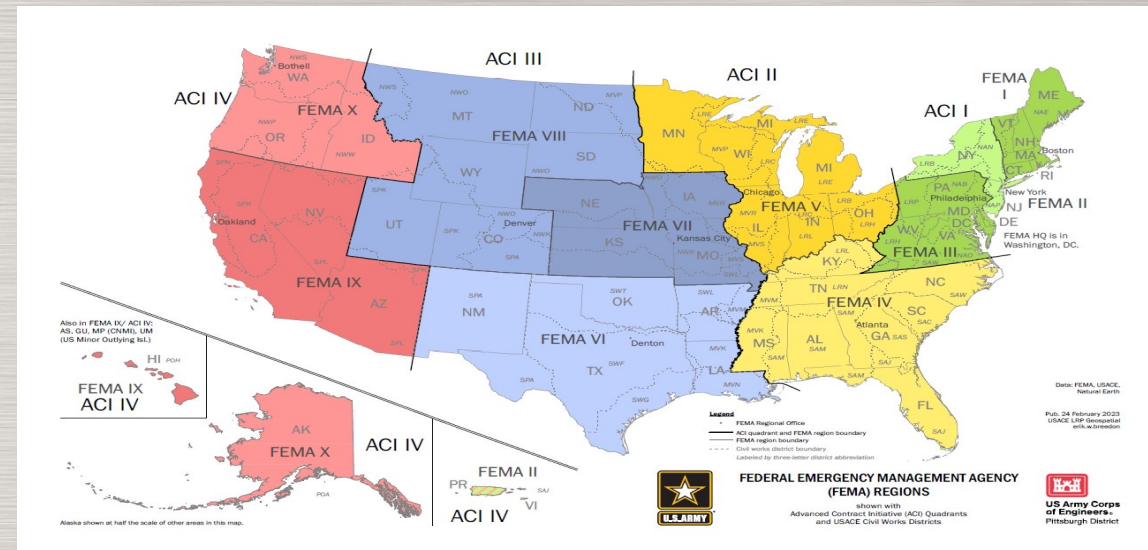
**October 2024, Hurricane Helene: USACE Temporary Emergency Power Team members composed of soldiers, civilians and contractors, stage, prepare, transport, install, and maintain FEMA generators at critical facilities requiring power in North Carolina.**



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- Awarded 4 ACI TEP contracts for FEMA Regions I – X and ALL OCONUS areas (PR, USVI, AS, HI, GU, AK, CNMI)
  - REG I-III
  - REG IV-V
  - REG VI-VIII
  - REG IX-X and OCONUS
- 1 Year w/ 4 options years
  - 2024 Year 1
  - Expiration 2028
- Requirements Contracts

**Quadrant I:** W911WN24D3000, WSP USA Solutions Inc., Washington, DC  
**Quadrant II:** W911WN24D3001, WSP USA Solutions Inc., Washington, DC  
**Quadrant III:** W911WN24D3002, WSP USA Solutions Inc., Washington, DC  
**Quadrant IV:** W911WN24D3003, WSP USA Solutions Inc., Washington, DC

Each contract was awarded at a \$75M capacity; however, has the flexibility for unlimited capacity if costs exceed the \$75M threshold.





# Temporary Roofing ACI

- All USACE Contracting Officer's have ordering authority
- 19 SATOCs awarded with \$45M capacity (ea) and single order limit
- Overlapping geographic areas of coverage, primary and secondary regions (e.g. Gulf and Atlantic Coasts)
- 7-year duration; 9 expire in 2027 and 10 expire in 2028

## Small Business Opportunity:

- 6 of the 19 ACI contracts are small business set-aside
  - 2 WOSB set-aside
  - 2 SDVOSB set-aside
  - 2 HUBZone set-aside
- Requires at least 25% work by the prime with extensive subcontracting opportunities in the local disaster area
- The 6 other-than-small business contractors have subcontracting plans with aggressive goals



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Contracting Officer, Jessica Jackson, (402) 995-2052, [jessica.r.jackson@usace.army.mil](mailto:jessica.r.jackson@usace.army.mil)  
ALT Contracting Officer, Lee McCormick, (402) 995-2084, [lee.m.mccormick@usace.army.mil](mailto:lee.m.mccormick@usace.army.mil)





# Debris Management ACI

- All USACE Contracting Officer's have ordering authority
- 8 SATOCs, awarded with \$250M-\$500M capacity (ea) and single order limit, expiration 2026 except SPD 2028
- Geographic regions: NWD, MVD, LRD, NAD, SPD, SWD, SAD, POD

Region	Contract	Contractor	Contractor POC
LRD	W912EK22D0006	DRC Emergency Services, LLC	Kristy Fuentes, <a href="mailto:kfuentes@drcusa.com">kfuentes@drcusa.com</a>
MVD	W912EK22D0001	AshBritt, Inc.	Dow Knight, SVP, <a href="mailto:dow@ashbritt.com">dow@ashbritt.com</a>
NAD	W912EK22D0007	ECC Constructors, LLC	Keith K. Owenby, <a href="mailto:kowenby@ecc.net">kowenby@ecc.net</a>
NWD	W912EK22D0008	Ashbritt, Inc.	Dow Knight, SVP, <a href="mailto:dow@ashbritt.com">dow@ashbritt.com</a>
POD	W912EK22D0004	ECC Constructors, LLC	Keith K. Owenby, <a href="mailto:kowenby@ecc.net">kowenby@ecc.net</a>
SAD	W912EK22D0002	AshBritt, Inc.	Dow Knight, SVP, <a href="mailto:dow@ashbritt.com">dow@ashbritt.com</a>
SWD	W912EK22D0003	AshBritt, Inc.	Dow Knight, SVP, <a href="mailto:dow@ashbritt.com">dow@ashbritt.com</a>
SPD	W912EK23D0011	ECC Constructors, LLC	Keith K. Owenby, <a href="mailto:kowenby@ecc.net">kowenby@ecc.net</a>

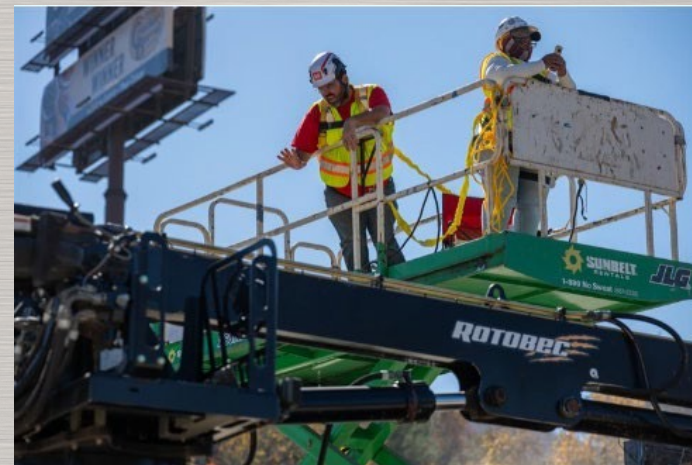
Contracting Officer, Scott Harris, 309-794-5661, [scott.d.harris@usace.army.mil](mailto:scott.d.harris@usace.army.mil)



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# ACI Overview-Debris/Power/Roofing

## ACI Blue Roof

- All USACE Contracting Officer's have ordering authority.
- 19 SATOCs, awarded with \$45M capacity (ea) and single order limit
- Overlapping geographic areas of coverage, primary and secondary regions (e.g. Gulf and Atlantic Coasts)

### FY25 Points of Contact:

Brenton Barkley  
Program Manager

[brenton.c.barkley@usace.army.mil](mailto:brenton.c.barkley@usace.army.mil)  
314-332-3827

Tracie L. Evans  
District Contracting Chief

[tracie.l.evans@usace.army.mil](mailto:tracie.l.evans@usace.army.mil)  
402-995-2816

Jessica R. Jackson  
Contracting Officer

[jessica.r.jackson@usace.army.mil](mailto:jessica.r.jackson@usace.army.mil)  
402-995-2052

## ACI Temporary Emergency Power (TEP)

- LRP awards and manages all task orders
- 4 indefinite delivery requirements contracts with unlimited capacity
- Geographic regions:
  - Quad I: FEMA Regions I, II, & III
  - Quad II: FEMA Regions IV & V
  - Quad III: FEMA Regions VI, VII, & VIII
  - Quad IV: FEMA Regions IX & X & OCONUS Regions II and IX

### FY25 Points of Contact:

Dominic Basile  
National TEP Program Manager  
[dominic.w.basile@usace.army.mil](mailto:dominic.w.basile@usace.army.mil)  
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Nancy Church  
National TEP Program Manager  
[Nancy.church@usace.army.mil](mailto:Nancy.church@usace.army.mil), 901-317-5113



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## ACI Debris Management Services

- All USACE Contracting Officers have ordering authority
- 8 SATOCs, \$250M-\$500M capacity (ea)
- Geographic regions: NWD, MVD, LRD, NAD, SPD, SWD, SAD, POD

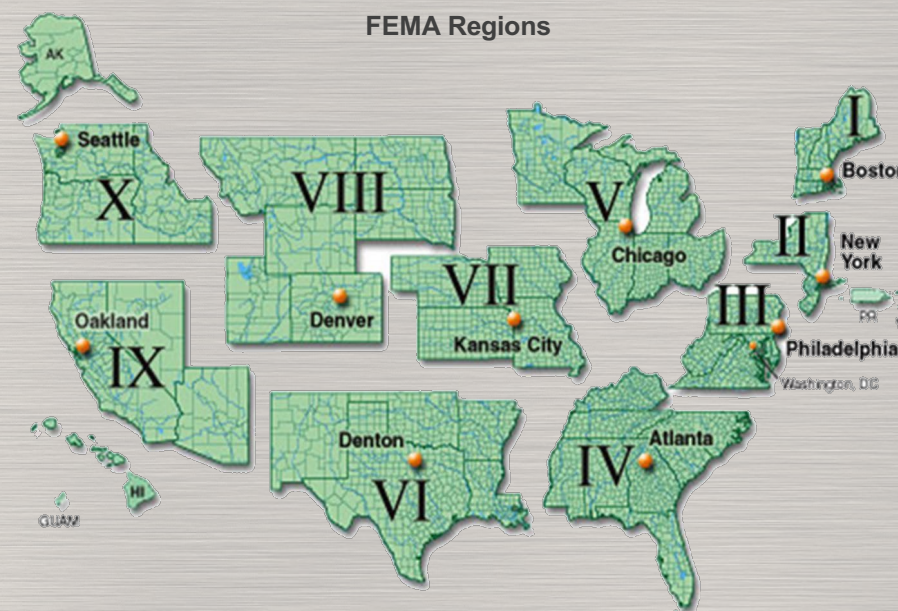
### FY25 Points of Contact:

Kayla Stull  
National Debris Program Manager  
[kayla.m.stull@usace.army.mil](mailto:kayla.m.stull@usace.army.mil)  
(504) 605-8167

Scott D. Harris  
Chief of Contracting  
[scott.d.harris@usace.army.mil](mailto:scott.d.harris@usace.army.mil)  
309-794-5661

Chris McCabe  
Contracting Officer  
[christopher.a.mccabe@usace.army.mil](mailto:christopher.a.mccabe@usace.army.mil)  
(309) 794-5785

## FEMA Regions



HQ Emergency Contracting SME: Jennifer Fox, 202-761-8211, [jennifer.r.fox@usace.army.mil](mailto:jennifer.r.fox@usace.army.mil)





# USACE Contracting in Disasters

- Active events are posted on the Emergency Operations National Response website:  
[Emergency Operations – Headquarters U.S. Army Corps of Engineers](#)
- Points of Contact for the ACI contracts with active missions are provided to ensure maximum subcontracting opportunities.
- Monitor contracting opportunity websites as mission needs rapidly change
- Disasters are not predictable. We are always ready to respond
  - Hurricanes Milton, Helene, Lee, & Ian, wildfires in Maui and Colorado; flooding and tornadoes in Kentucky & Tennessee
  - COVID-19 Global Pandemic spurred emergency response for Alternate Care Facilities
  - Withdrawal from Afghanistan created the emergent need to house and care for vulnerable allies



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October 2024: USACE Water/Wastewater Subject Matter Expert assesses water infrastructure in Tennessee inundated by Hurricane Helene flash flooding.



October 2024: USACE Temp Power ACI Contractor installs FEMA generator in North Carolina flooding Hurricane Helene.





# Hurricane Helene Mar 2025 Snapshot

- Debris
  - Waterway: **\$871.8M**
  - ROW/PPDR: **\$409.7M**
  - ACI Actions
    - Obligations: **\$1.1B**
    - Available Capacity: **3.67%**
  - Small Business
    - 17 Task Orders: **\$171M**
- Water/Wastewater Treatment
  - Total MA: **\$65.1M**
  - Small Business
    - Three (3) Stand Alone: **\$63.3M**
- Critical Public Facilities
  - Total MA: **\$749K**
  - Small Business
    - Two (2) Stand Alone: **\$749K**
  - Black Mt EM Offices
  - Chimney Rock Wastewater

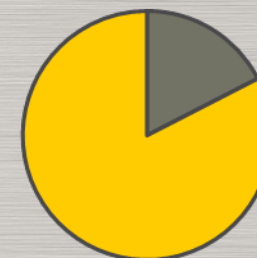


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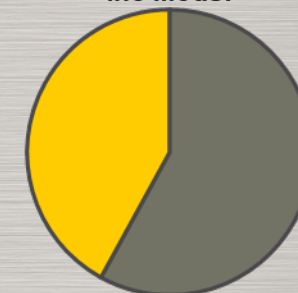
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Total Obligations: **\$1.347B**



■ Small Business - **\$235.1M**  
■ Large Business - **\$1.11B**

Total Actions: **50**  
Inc Mods:



■ Small Business - **29**  
■ Large Business - **21**





# Emerging Contract Opportunities

- Savannah District's Power Generation MATOC
  - Power generation and services MATOC valued at \$5m
  - Period of performance, Sep 2023 to Sep 2028
  - Six (6) awards Awarded in FY24 with a 5-year period of performance
- Savannah District's Responsive Emergency Action for Disasters & Infrastructure (READI)
  - READI Design AE Contract valued ~\$40 - 50M
  - READI Construction valued at ~\$1 - 3B
  - READI award target is 1QTR/ FY27
- South Atlantic Division's Enterprise Emergency Management Services Contract
  - Will probably include a full & open and set asides
  - Will address full suite of emergency services for both planning and response activities
  - Award target is 3QTR/FY26
- Increased focus on using existing GSA contract vehicles (BOA, MAS, and OASIS)
- Recompete of USACE ACI contracts



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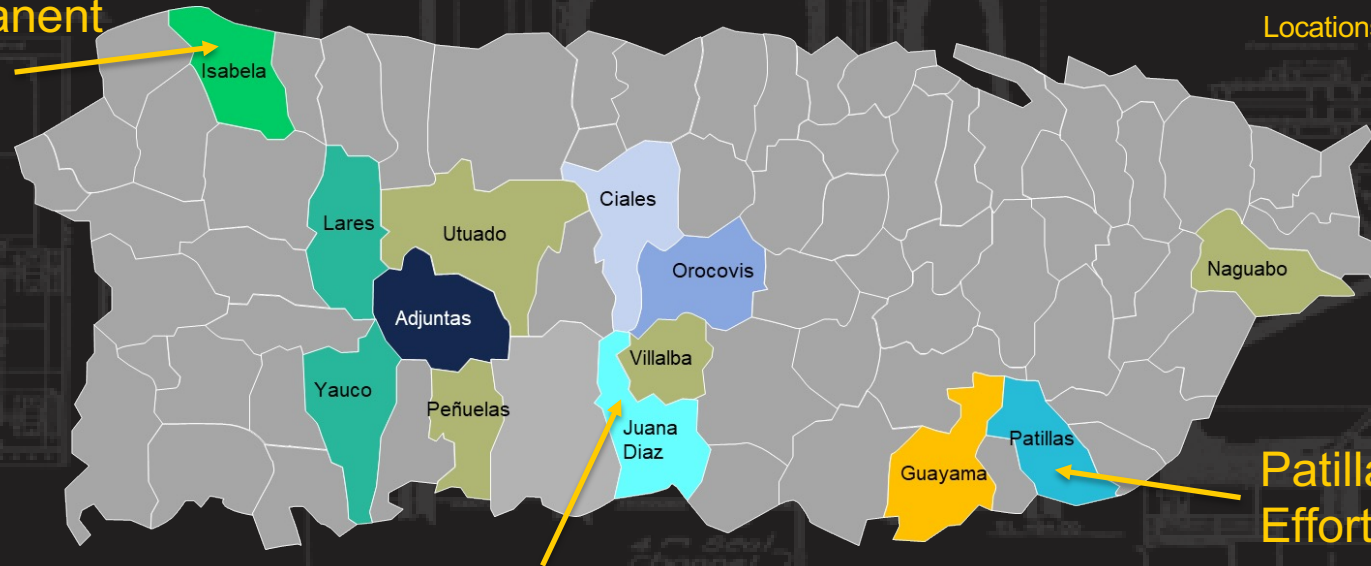


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# Puerto Rico Electric & Power Authority SOUTH ATLANTIC DIVISION

Guajataca Dam Permanent  
Repairs  
FY26 Design \$31.6M



Locations with known PREPA support needs

Guayabal Dam Retrofit  
FY29 \$250 M Construction

Patillas Dam Seismic  
Efforts  
FY27 \$500 M Construction

Puerto Rico Electric and Power Authority (PREPA) has asked the Caribbean District (SAA) for support in the execution on multiple water asset projects, funded through FEMA, to leverage USACE's expertise including dam safety risk assessments.



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POC: SAA Small Business, Mariano Torres Feliciano  
[saa-sb@usace.army.mil](mailto:saa-sb@usace.army.mil) or 787-200-2383



# REGIONAL ACTIVITIES IN US SOUTHCOM AOR

## CARIBBEAN

**DOMINICAN REPUBLIC** – Ministry of Energy and Mines for Rare Earth minerals request technical Support for exploration and excavation.

**DOMINICA** – Request for materials testing facility (currently on hold for DoS review).

## CENTRAL AMERICA

**HONDURAS** - Technical assistance for initial efforts in support of a Flood Risk Management Study for the Sula Valley. Pier repair project.

**PANAMA** - Panama Canal Authority (ACP) – Engineering Services for an Integrated Water Resources Management Program.

Rio Indio Dam (\$4.8M), Environmental for Landfill, several Barracks (\$2-6M), Vehicle Maintenance Facility (\$2M) and Rodman Storage Facility (\$2M).

**GUATEMALA:** Port of Quetzal. LoR received site visit conducted. LoA MAY25 (\$550M).  
2 x Maint facilities.

**EL SALVADOR:** Travel Lift Pier repairs (\$3.3M), Training Tower (\$1M). Small arms range (FY26/27).

**COSTA RICA:** Limon Pier (\$4.2M), Punta Arenas Pier (\$6.2M), Check Point 35 (\$1.8M)



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### Interagency Partners:

- Dept of Interior
- DOI – US Geological Survey
- Bureau of Reclamation
- Department of Agriculture
- DOA – Natural Resources Conservation Service
- ISAT – Interagency Science & Technology - DoS Program
- USDA – US Department of Agriculture

### USACE Enterprise:

- HQs Enterprise Leadership
- SAD Regional Leader Engagement & Program Management
- Geographic District Project Lead
  - Mobile (LATAM)
  - Caribbean (Caribbean)
- Enterprise Technical Support
  - Hydrologic Engineering Center (HEC)
  - Risk Management Center (RMC)
  - Institute for Water Resources (IWR)
  - Inland Navigation Design Center (INDC)
  - Inland Navigation Planning Center (INPCX)
  - ERDC Environmental Lab
  - ERDC Coastal & Hydraulics Lab
  - ERDC Army Geospatial Center (AGC)

## SOUTH AMERICA

### COLOMBIA -

Tolemaida Air Base – Ongoing and planned construction to support Air Rotary Wing school and depot level maintenance. Rio Magdalena navigation and port development (\$500M) - currently on hold.

**ECUADOR** - Coca Codo River - Technical assistance to the national electrical corporation (CELEC) focusing on erosion and sedimentation (\$4.8M) and dam maintenance/repair. On-hold is Hangar (\$4.8M).. Future work FY26/27 Vehicle Maintenance Center (\$1.6M).

**PERU** - Port of Callao - Ongoing \$180M FMS case to assist Peruvian Navy with construction of new base. Congressional Notification package under review for requested \$1.06B new case for key features of harbor construction and supporting shore-side infrastructure. New \$180M LOR received for interim capability for revetment and boat ramp. NAMRU-S work is ongoing.

**PARAGUAY:** 5 year \$20M Case on hold for internal congressional review. Future work FY26/27: Navy Yard improvements to boat ramp, restrooms, boat bay and storage, barracks.

**BRAZIL:** ANA, ANTAQ, DNIT – Ongoing technical support since 2011 through 607 cases with multiple Brazilian agencies for inland navigation and water management technical support.

**LA PLATA RIVER BASIN** - BOL-ARG-BRA-PRY-URY – DoS led effort with NASA, USACE, and Organization of American States (OAS) to develop a water resources database and analytical tool for the use by countries sharing the La Plata Basin. Separate agreement with OAS working.



# FY25+ OCONUS BUSINESS OPPORTUNITIES

## SOUTH ATLANTIC DIVISION – US SOUTHCOM AOR

Opportunity	Location	District / Center	Release Date (Qtr)	NAICS	Cost Range	Acquisition Strategy	Solicitation Type
Aviation Fuel Storage Facility; Soto Cano Air Base	Honduras	SAM	3Q FY25	236220	\$25-100M	Unrestricted	"C" Type
SATOC for Repair and Minor Construction for Cooperative Security Location (CSL) Comalapa	El Salvador	SAM	3Q FY25	236220	\$5M	Unrestricted	IDIQ
DB MATOC for Harbor Construction for Peruvian Navy	Peru	SAM	1Q FY26	237990	\$950M	Unrestricted	IDIQ
DB MATOC for Shoreside Construction for Peruvian Navy	Peru	SAM	1Q FY26	236220	\$95M	Unrestricted	IDIQ
Revetment and Boat Ramp Construction for Peruvian Navy	Peru	SAM	1Q FY26	237990	\$100-250M	Unrestricted	IDIQ
Operations and Maintenance Service Contract for the US Naval Medical Research Unit - South	Peru	SAM	3Q FY26	561210	\$5-10M	Unrestricted	"C" Type
AE Services MATOC for Design in Latin America	Latin America	SAM	3Q FY26	541330	\$100M	Unrestricted	IDIQ

\*These projections are based on the best information available. They are subject to modification and are in no way binding on the Government. More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsisized through SAM.gov or the solicitation is issued."



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**Mobile District Small Business Office:**

<https://www.sam.usace.army.mil/Business-With-Us/Small-Business/>

# OCONUS CONSTRUCTION - PERU

## SOUTH ATLANTIC DIVISION

### PE-B-HAE, \$950M MATOC for Harbor Construction



### PE-B-HAD, Revetment & Boat Ramp Construction



### PE-B-HAD, \$95M MATOC for Shoreside Construction



USACE is engaged in design and construction support for the Peruvian Navy at the Port of Callao. As requirements and funding availability develops, so does the acquisition strategy. One stand-alone “C” contract and two Design Build (DB) Multiple Award Task Order Contract (MATOC) procurements are currently planned:

- Full & Open “C” – Construct Revetment and Boat Ramp, \$100-250M estimated price range
- \$900M capacity Full & Open, DB MATOC for harbor construction (breakwaters, piers)
- \$95M capacity Full & Open, DB MATOC for shoreside construction (administrative buildings, barracks, dining facilities, warehouses, shops, roads, utilities)

The projects will be constructed in or adjacent to the Pacific Ocean and in a high seismic zone. Foundation design will be critical.



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# INDUSTRY DAY REQUIREMENTS FOR THE PERUVIAN NAVY AT THE PORT OF CALLAO

THURSDAY, MAY 8, 2025  
CENTRO NAVAL DEL PERU  
AV SAN LUIS S N, SAN BORJA

HARBOR CONSTRUCTION SESSION: 9:00 AM  
SHORESIDE CONSTRUCTION SESSION: 1:00 PM

The United States Army Corps of Engineers (USACE) has future requirements in support of the Peruvian Navy for maritime and shoreside construction at the Port of Callao. USACE is seeking contractors with experience in design, construction and repair of facilities, utilities, and infrastructure.

An Industry Day is planned in Lima. Information will focus on the type of requirements and how to submit a proposal. Sessions will also include the opportunity for industry feedback on technical and procedural aspects of the planned solicitations.

Contractors are encouraged to begin the registration process prior to the conference in the systems listed on this page to ensure that they can download solicitations when they become available. Solicitations will only be announced on <https://SAM.gov> and can only be downloaded from and proposals submitted through <https://piee.eb.mil>

Please register in advance with Claudia Montero at:  
[claudia.m.montero@usace.army.mil](mailto:claudia.m.montero@usace.army.mil)



## Required Registrations (Obtain Registrations in the Order Shown)

1. Get an NCAGE Code assigned - <https://eportal.nspa.nato.int/Codification/CageTool/request-new-cage> - It takes up to 14 business days to obtain an NCAGE code.
2. Create a SAM account and get your Unique Entity Identifier (UEI) Number (formally known as DUNS) at [www.sam.gov](http://www.sam.gov). Allow up to 15 business days after submission before your registration is active in SAM. For International Registrants, refer to the Quick Start Guide at [https://www.fsd.gov/sys\\_attachment.do?sys\\_id=c3fbd4771be83898d3ab404fe54bcb19](https://www.fsd.gov/sys_attachment.do?sys_id=c3fbd4771be83898d3ab404fe54bcb19)
3. Obtain PIEE access - <https://piee.eb.mil/xhtml/unauth/help/helpvendors.xhtml>

NOTE: All solicitations and amendments will be advertised on the website - <https://piee.eb.mil>.

## Internet and Social Media



[sam.usace.army.mil](https://sam.usace.army.mil)



[facebook.com/usacemobile](https://facebook.com/usacemobile)



[twitter.com/usacemobile](https://twitter.com/usacemobile)



[Instagram.com/usacemobile](https://Instagram.com/usacemobile)



[flickr.com/photos/usacemobile](https://flickr.com/photos/usacemobile)

# OCONUS OPPORTUNITIES - PANAMA

## SOUTH ATLANTIC DIVISION

### Panama Canal Authority (ACP)



The Mobile District is currently supporting the Panama Canal Authority (ACP) with studies to support future project planning intended to enable maintenance of the reliability of the Panama Canal across the ACP's multi-year planning horizon. USACE does NOT anticipate issuing solicitations for AE or Construction contract support under this agreement. However, the ACP does intend to issue various tenders as projects are developed and validated.

Interested Offerors are encouraged to monitor the ACP's website for opportunities, and to view their Tenders User Guide on their website for information regarding their procurement processes.



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<https://pancanal.com/proveedores/>

<https://pancanal.com/en/we-buy/>



# FY25 ENVIRONMENTAL SOUTH ATLANTIC DIVISION

## ENVIRONMENTAL PROGRAM OPPORTUNITIES:

### Defense Environmental Restoration Program

- Active DoD Installation Environmental Remediation
- Formerly Used Defense Sites Remediation
- Military Munitions Removal Program
- Per- and Polyfluoroalkyl Substances (PFAS)

### Defense Environmental Compliance

- National Environmental Policy Act Planning (NEPA)
- Master Planning with Integrated NEPA
- Endangered Species Act
- National Historical Preservation Act

### Support for Others/ Non-DOD

- General Services Administration
- U. S. Environmental Protection Agency
- Natural Resources Conservation Service



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Munition Removal Program and Disposal (Blow in Place Mortar Round, top photo)



# FY25+ ENVIRONMENTAL AND REMEDIATION

## South Atlantic Division

Contract Name	Description	District	Project Location (PoP)	Solicitation Date	NAICS Code	Solicitation Type	Acquisition Strategy
ECS	Environmental Consulting Services	Savannah	SAD AOR	FY26	541620	MATOC	SB
ERS	Remediation Services	Savannah	SAD AOR	FY26	562910	MATOC	SBSA
PD-M Environmental Services	Environmental Services	Mobile	CONUS, OCONUS (AK and HI only)	FY26	541990	MATOC	SBSA
PD-M Environmental Planning and Support	NEPA, Environmental Studies and Compliance	Mobile	CONUS, OCONUS (AK and HI only)	FY26	562910	MATOC	SBSA
ERS	Remediation Services	Mobile	SAM and Existing Customers	FY25	541330	MATOC	SB
8a SATOC	Environmental Services	Mobile	SAM and Existing Customers	FY25	541990	SATOC	WOB
8a SATOC	Environmental Services	Mobile	SAM and Existing Customers	FY25	541990	SATOC	ANC



# FY25 VERTICAL CONSTRUCTION NORTH ATLANTIC DIVISION



AIT Barracks, JB Langley-Eustis, VA



General Instruction Bldg., Carlisle Barracks, PA



KC-46A Two Bay General Purpose  
Hangar, JB McGuire-Dix-Lakehurst, NJ



Engineering Center, West Point, NY

## North Atlantic

NAD Total: \$1.3B - \$3.0B

Small Business: Floor of \$250M



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DIA Headquarters Annex, Fort Belvoir, VA



# FY25 VERTICAL CONSTRUCTION NORTH ATLANTIC DIVISION

## Unaccompanied Enlisted Personnel Housing (UEPH), JB Myer-Henderson Hall, VA (Q3FY25)



Unaccompanied Enlisted Personnel Housing  
(UEPH), JB Myer-Henderson Hall, VA

Construct an Army standard design barracks to accommodate 200 Soldiers. Primary facilities include cybersecurity and antiterrorism/force protection (AT/FP) measures, building information systems, fire protection and alarm systems, intrusion detection system (IDS) installation, and energy monitoring control systems (EMCS) connection. Sustainability and energy enhancement measures are included. Supporting facilities include site development with demolition, utilities and connections, steam for pressing room, storm drainage, paving, parking, walkways, lighting, information systems, landscaping, and signage. Heating and air conditioning will be provided by a self-contained system. Access for individuals with disabilities will be provided as appropriate. Demolition to includes 16 buildings.



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## Dormitory, JB Langley-Eustis, VA (Q4FY25)



Dormitory, JB Langley-Eustis, VA

Construct a dormitory with all necessary spaces to house 144 personnel who transferred with F-22A aircraft from Tyndall Air Force Base. Construction includes compacted fill above the 100-year flood plain, reinforced concrete foundations and floor slabs, structural steel frame with concrete masonry unit façade, structural steel roof framing, and standing seam metal and/or single-ply membrane roofing systems. The project will include long-run outside plant communications and manhole/duct system pathway, connections to existing installation utility infrastructure, providing capacity to support facility loads. The project also includes security enhancements and other supporting work necessary to make a complete and usable facility. Demolition to include any structures, as necessary, to prepare the approved site.



# TOP TEN NAICS\* CODES

## (USACE FY25 - \$9.4B)

- 236220 - Commercial & Institutional Building Construction – 33.5%
- 237990 - Other Heavy & Civil Engineering Construction – 25.0%
- 541330 - Engineering Services – 8.3%
- 562910 - Remediation Services – 7.0%
- 561210 - Facilities Support Services – 3.9%
- 541512 - Computer Systems Design Services – 2.5%
- 237310 - Highway, Street & Bridge Construction – 2.0%
- 562119 – Other Waste Collection – 1.7%
- 236210 – Industrial Building Construction – 1.4%
- 541715 – Research & Development (Physical, Engineering & Life Sciences) – 1.4%



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\*North American Industry Classification System (NAICS) is used to describe the primary business activity of a firm.

# SOUTH ATLANTIC DIVISION

## FY25 SPEND DISTRIBUTION - \$2.5B

	Dollars	% of Dollars	Actions	% of Actions
Other than Small Business	\$2,147,466,567	32.46%	2,549	40.09%
Small Business	\$507,828,590	23.65%	1,527	59.91%
Small Disadvantaged Business	\$365,518,514	17.02%	767	30.09%
Woman-Owned Small Business	\$69,478,738	3.24%	300	11.77%
Service-Disabled Veteran Owned Small Business	\$31,000,664	1.44%	127	4.98%
HUBZone	\$53,890,501	2.51%	182	7.14%



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# STRATEGIES FOR FINDING & WINNING OPPORTUNITIES

- Contact the District Small Business Professionals...They are YOUR DOOR to the CORPS!
- Go to the District Small Business page and review upcoming solicitations
- Use the DODAAC, NAICS Codes, and Key Words in SAM.gov
  - ▶ Search for solicitations
  - ▶ Find recent awards
- Respond to all aspects of the solicitation
  - ▶ Read and re-read the solicitation
  - ▶ Make sure your proposal contains everything the solicitation asks for by cross-walking your proposal with submission factors, evaluation criteria and the scope of work
- Debriefing win or lose
- Mentor-Protégé
- Demonstrate
  - ▶ Multi-project experience for MATOC
  - ▶ Experience specific to the requirement
  - ▶ Success with similar projects



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**THANK YOU FOR YOUR PARTNERSHIP!**

"These projections are based on the best information available. They are subject to modification and are in no way binding on the Government. More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsized through SAM.gov or when the solicitation is issued."