



Southeast Region Federal Construction

2026 SUMMIT

April 14-16 Wilmington, North Carolina

Infrastructure & Environmental Summit

Virginia

North Carolina

South Carolina

Georgia

Florida

Hosted by

US Senator Thom Tillis

US Senator Ted Budd

North Carolina Military Business Center

Southeast Region Federal Construction

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Virginia North Carolina South Carolina Georgia Florida

US Air Force & General Services Administration Program and Procurement Dialogue

- **Moderator: Tim Malone, Regional Program Manager (Wilmington), NC Military Business Center**
- Kyle Donah, Director of Operations, Seymour Johnson Air Force Base
- Chasity Ashe, Zone 3 Supervisory Small Business Specialist – Regions 4, 5, & 7, Small Business Advocacy and Engagement Division (ES1), Office of Small and Disadvantaged Business Utilization, U.S. General Services Administration

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4TH FIGHTER WING



SE REGION FEDERAL CONSTRUCTION, INFRASTRUCTURE & ENVIRONMENTAL SUMMIT 2026



**Seymour Johnson AFB, NC
4th Contracting Squadron
Apr 2026**

**This Briefing is:
UNCLASSIFIED**



INSTALLATION



- **CURRENT MISSION:**
- **4th Fighter Wing – Home of the F-15E Strike Eagle**
 - **F-15 Airpower for America**
- **916th Air Refueling Wing – KC46A Pegasus Tanker**
 - **Providing global mobility power, on time every time**
- **GROWTH PLAN:**
- **No new installation mission growth for FY26**
 - **Focus improving existing infrastructure for remaining installation**
- **Reduce utility and maintenance / operating costs**



INSTALLATION FACTS & FIGURES



- **Facilities**
 - **Buildings** **292**
 - **Privatized Housing Units** **686**
 - **Miles: roads (68), fencing (13), elect (35), water/gas/fuel (132)**
- **Total Floor Space (sq ft)** **2.57M**
- **Plant Replacement Value (Open Base)** **\$632M**
- **Total Base Size (acres)** **50.8 K**
 - **Main Base** **4.1 K**
 - **2 Remote Sites** **46.7 K**
- **Total Range Size (acres)** **46.6 K**
- **Total Dorm Spaces (Total # dorms)** **722 (10)**
- **Personnel (Active Duty, Reserve, Civ, Dep)** **13 K**



INSTALLATION FACTS & FIGURES CONTINUED



- **Satellite Installations:**
 - **Dare County Bomb Range – Located near Mann’s Harbor**
 - **Blakeslee Air Force Recreational Area – Located near Kure Beach**



4th CONTRACTING SQUADRON



- **Single Contracting Support Organization for Seymour Johnson AFB**
- **Major points:**
 - **Procure Commodities, Services, Construction and A&E**
 - **The 4th Civil Engineering Squadron manages Infrastructure**
 - **No DPW**
 - **Manage the Small Business and Gov't Purchase Card Programs**
 - **Installation Small Business Specialist: Mr. Kyle Donah**
 - **Email: kyle.donah@us.af.mil**
 - **Phone: 919-722-1508**



SMALL BUSINESS



SMALL BUSINESS ACHIEVEMENT										
FY25										
\$23,900,067.10 Obligated / \$20,111,906.46 Small Business										
	SB		SDB		SDVOSB		WOSB		HUBZone	
	Goal	Achieved	Goal	Achieved	Goal	Achieved	Goal	Achieved	Goal	Achieved
Seymour Johnson	75.00%	84.15%	55.00%	47.62%	5.00%	11.91%	3.00%	30.04%	5.00%	4.71%



FY26 O&M / MILCON Execution Plan



- **Design / Award FY26 O&M Program**
 - **AF Centralized Funding Model, design/award 2 O&M projects - ~\$30M for potential funding**
- **MILCON/UMMC:**
 - **Combined Arms Training and Maintenance – USACE working the solicitation, award planned for FY27**
 - **Child Development Center – planning for FY28**



FY26/27 Projected FSRM Projects



FY	Proj No	Proj Title	PA (\$)
2026	VKAG241051	OASIS REMODEL & HVAC BLDG 3650	\$!M - \$2M
2026	VKAG221052	REPAIR EXTERIOR SERVICE DISTRIBUTION PANELS BLDG 4522	\$500K - \$1M
2026	VKAG231063 VKAG211034 VKAG241059	REPAIR HANGAR ROOF, BLDGS 4535 & 4537 and 4FW CHAPEL BLDG 3720	\$2M - \$5M
2026	VKAG241011	REPAIR UNDERGROUND DRAINAGE SYSTEM, EAST OF PETERSON AVENUE	\$50K- \$100K
2026	VKAG251022	CONVERT EMS ADMIN SPACE TO ADDITIONAL METALS TECH SHOP	\$250K - \$500K
2026	VKAG251023	BACKFLOW STUDY	\$100K - \$200K
2027	VKAG241047	REPAIR LIFT STATION, FAC 4712	\$250K - \$500K
2027	VKAG251016	REPAIR CHILLED WATER SYSTEM FOR DORMS	\$50K - \$100K
2027	VKAG251017	REPAIR CRU FLOORING, BLDGS 2151 & 2202	\$250K - \$500K
2027	HEVT241002	REPAIR SANITARY SEWER SYSTEM (PIPE & MANHOLES), BAFRA	\$500K - \$1M



Projected FY25-27 UMMC Projects



FY	Proj Title	PA (\$M)	Pgm
2025-7	CONSOLIDATED SUPPORT CENTER 2	< \$9	USACE
2025-7	SLOCUMB ENTRY CONTROL POINT	< \$6	USACE
2025-7	MUNITIONS INSPECTION FACILITY (B2208)	< \$6	USACE
2025-7	SIMULATOR BAY ADDITION (B4400)	< \$6	USACE



BUSINESS / PARTNERSHIP OPPORTUNITIES



- **IDIQS / Other:**

- **Acquisitions / Executions / Awards:**

Execution Vehicle	Overall Capacity	Overall Performance Period (Yrs)	Remaining Capacity	Expiration
SABER (8(a))	\$38.5M	Base + 4	\$33M	Feb-28
Paving IDIQ (HUBZone)	\$35.0M	Base + 4	\$9.0M	Aug-26
A&E IDIQ 1 (LB)	\$4.9M	Base + 4	\$4.4M	Sep-26

- **Contracts and BPAs:**

- Abatement, Airfield Lighting, Barrier Maintenance, Cooking Hood Cleaning, Electrical, Elevator, Fire Alarm/Suppression, Grease Trap Cleaning, Oil-Water Separator Cleaning

- **Contacts:**

- Kyle Donah, Director of Business Operations, SJAFB, NC (919) 722-1508

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DOING BUSINESS WITH GSA



The Office of Small & Disadvantaged Business Utilization (OSDBU)

Advocating for our Nation's Small Businesses

TOPICS

- Glossary of Terms
- Agency Overview
- Accessing Federal Contract Opportunities
- Forecasting of Contracting Opportunities
- Small Business Resources

Glossary of Terms

GSA: General Services Administration

OSDBU: Office of Small and Disadvantaged Business Utilization

FSS: Federal Supply Schedules (Includes VA's 9 schedules)

MAS: Multiple Award Schedules (Only GSA schedules)

PBS: Public Buildings Service

FAS: Federal Acquisition Service

IDIQ: Indefinite Delivery, Indefinite Quantity

BPA: Blanket Purchase Agreement

GWAC: Governmentwide Acquisition Contract

GSA MAS Program: General Services Administration Multiple Award Schedule Program

GSA Schedule: Abbreviated form of the program name.

Schedules Program: Abbreviated form of the program name.

GSA Schedule: The breakdown into categories: such as "Information Technology", "Furnishings", etc.

NAICS: North American Industry Classification System.

SIN: Special Item Number. (Based on NAICS Codes.)

The U.S. General Services Administration (GSA) is one of the federal government's largest buyers, contracting for billions of dollars' worth of products and services each year for its U.S. government "customers." These customers include most agencies of the executive, judicial, and legislative branches and federal government and military facilities worldwide.

GSA rents, builds, furnishes, and maintains government offices and buys products ranging from pens to state-of-the-art computers. GSA also contracts for services as varied as trash removal and information technology.

www.gsa.gov

GSA Mission:

To deliver the best customer experience and value in real estate, acquisition, and technology services to the government and the American people



Buying & Selling
Explore options for buying from or selling to the government.



Real Estate
Find information related to GSA leased and owned buildings.



Policy & Regulations
Get policy advice based on travel, management or acquisition regulations.



Small Business
Become a contractor or subcontractor and pursue opportunities to sell to the government.



Travel
Get travel reimbursement rates such as per diem, meals and incidental expenses, and mileage.



Technology
Purchase IT or telecommunications using solutions like Schedule 70, Federal Relay or Governmentwide Acquisition Contracts.

Office of Small and Disadvantaged Business Utilization (OSDBU)

According to the Small Business Act as amended by Public Law 95-507, the Office of Small & Disadvantaged Business was established to:

- Advocate, within each Federal Executive Agency, for the maximum practicable use of all designated small business categories within the Federal Acquisition process.
- Ensure inclusion of small businesses as sources for goods and services in federal acquisitions as prime contractors and subcontractors.
- Manage the small business utilization programs for each respective organization.

<https://www.gsa.gov/small-business>

Office of Small and Disadvantaged Business Utilization (OSDBU)

For GSA Small Business Support,
please reach out to your local small
business advocate.

<https://www.gsa.gov/about-us/contact-us/small-business-support>



Public Buildings Service (PBS)

As the landlord for the civilian federal government, PBS acquires space on behalf of the federal government through new construction and leasing, and acts as a caretaker for federal properties across the country.

PBS owns or leases 8,800 assets, maintains an inventory of more than 370 million square feet of workspace, and preserves more than 500 historic properties.

What does PBS Procure?

- Construction A&E Services Janitorial Landscape
Interior Design Painting HVAC Lighting
Security Window Washing Electrical Lease
-

Where are the PBS Opportunities?

GSA Forecast
GSA Subcontracting
Sam.gov
GSA Multiple Award Schedules (MAS)
Indefinite Delivery Indefinite Quantities (IDIQ)

Federal Acquisition Services (FAS)

GSA is America's only source solely dedicated to procuring goods and services for government.

As an integral part of GSA, FAS possesses unrivaled capability to deliver comprehensive products and services across government at the best value possible

<https://www.gsa.gov/fas>

www.gsaauctions.gov

What does FAS Procure?

Environmental Moving Services
Information Technology Transportation
Furniture Law Enforcement Equipment
Professional Training Telecom & Network Services
Travel Services Staffing Services
Emergency Preparedness & Response Equipment...

Where are the FAS Opportunities?

GSA Forecast
GSA Subcontracting
Sam.gov
GSA Multiple Award Schedules (MAS)
Indefinite Delivery Indefinite Quantities (IDIQ)
Governmentwide Acquisition Contracts (GWAC)

Office of Small and Disadvantaged Business Utilization (OSDBU)

Who are GSA's Customers?



System for Award Management (SAM)

Register Here. It's Free

www.sam.gov

Unique Entity Identifier (UEI)

*Assigned through SAM.GOV
registration*

www.gsa.gov/entityid

Small Business Administration (SBA) Business Categories

www.sba.gov/federal-contracting/contracting-assistance-programs

North American Industry Classification System (NAICS) Industry Codes

Identify your NAICS

www.census.gov/naics

Size Standards

Determine your size of business

www.sba.gov/federal-contracting/contracting-guide/size-standards

SAM.Gov includes the following:

- Contract Opportunities: (Formerly fbo.gov)
- Contract Data: (Reports only: from fpds.gov)
- Wage Determinations: (Formerly wdol.gov)
- Entity Registration: (Combined with the former beta.sam.gov)
- Entity Reporting
- Assistance Listings: (Formerly cfda.gov)



GSA Multiple Award Schedules (MAS)

<ul style="list-style-type: none"> • The GSA Multiple Award Schedule (MAS) Program, also referred to as the “Schedule,” is the premier contract vehicle for the federal government. • The Schedule Program is a long term governmentwide contract between commercial suppliers and the federal government. • Suppliers give federal, and in some cases state and local buyers (including tribal governments and some educational institutions), access to millions of commercial products and services at negotiated ceiling prices. • Schedule purchases represent approximately 21 percent of overall federal procurement spending--approximately \$42 Billion per year. 	<ul style="list-style-type: none"> ✓ A contract ✓ Another arena to bid on opportunities ✓ Increases visibility to government customers ✗ Not a certification ✗ No guaranteed sales ✗ Not mandatory to do business with the government ✗ Not mandatory for other agencies to use ✗ Not used for Construction (236220)
<p style="text-align: center;">https://www.gsa.gov/masroadmap</p>	

<ul style="list-style-type: none"> • Professional Services Schedule • Facilities Maintenance & Management • Automotive Superstore • Office, Imaging and Documents Solutions • Transportation, Delivery, and Relocation Solutions • Hardware Superstore • Photographic Equipment – Cameras, Photographic Printers and Related Supplies and Services (Digital and Film-Based) • General Purpose Commercial Information Technology Equipment, Software and Services • Furniture • Comprehensive Furniture Management Services • Furnishing and Floor Coverings • Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals, and Services • Temporary Administrative and Professional Staffing • Human Capital Management & Administrative Support Services • Office Products/Supplies & Services and New Products/Technology 	<ul style="list-style-type: none"> • Leasing of Automobiles and Light Trucks • Publication Media • Sports, Promotional, Outdoor, Recreational, Trophies and Signs (Sports) • Shipping, packaging and packing supplies • Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response • Buildings and Building Materials/Industrial Services and Supplies • Professional Audio/Video, Telemetry/Tracking, Recording/Reproducing and Signal Data Solutions • Travel Services Solutions <p>Note: Veterans Affairs (VA) Schedules are also listed at GSA eLibrary : 621 I – Professional and Allied Healthcare Staffing Services, 621 II – Medical Laboratory Testing and Analysis Services, 65 II A – Medical Equipment and Supplies, and much more... Visit: www.gsaelibrary.gsa.gov</p>

GSA Multiple Award Schedules (MAS)

GSA MAS Solicitation	<p>To download the GSA MAS Solicitation, please follow the instructions below:</p> <ol style="list-style-type: none">1. www.gsaelibrary.gsa.gov2. type "MAS" into the search bar3. Click "MAS"4. Click on "Contractors click here to view the current solicitation on sam.gov" box5. Click on SOLICITATION DOCUMENT...6. You will find the instructions in Section I. Offer Preparation Instructions and Evaluation Criteria .
GSA Interact - MAS updates and information	<p>https://interact.gsa.gov/groups/multiple-award-schedules</p>

GSA GOVERNMENTWIDE ACQUISITION CONTRACTS (GWAC): www.gsa.gov/gwac



Alliant 2: GWAC represents the next generation GWAC vehicle for comprehensive information technology (IT) solutions through customizable hardware, software, and services solutions purchased as a total package.



Polaris updates and next steps will be communicated through SAM.gov.



Alliant 3 Request for Proposal (RFP) closed and awards will be made Fiscal Year 2025.

GSA Interact

Small Business GWAC Community

<https://interact.gsa.gov/group/small-business-gwac-community-interest>

<p>MAS Office Hours Monthly Webinars</p>	<p>gsa.gov/events to view the calendar</p>
<p>Register for the Monthly MAS Office Hours Webinars</p>	<p>https://gsa.zoomgov.com/webinar/register/WN_EETVm2LNRH2MeM90Kg_D-A</p>
<p>View previous MAS Office Hours webinars</p>	<p>https://www.youtube.com/playlist?list=PLvdwyPgXnxxX3I6FfCXIB5GK0QKfi1EEq</p>
<p>GSA MAS Questions</p>	<p>Email: MASPMO@gsa.gov</p>
<p>GSA MAS Contract Holders Update on eBUY</p>	<p>https://buy.gsa.gov/interact/community/6/activity-feed/post/271602ff-1cd1-4019-b038-63c9742127f7/New_Interested_Feature_in_eBuy_Brings_Benefits_to_Both_Buyers_and_Sellers</p>

What is a Sources Sought Notice?

- Method of Market Research
- Published on the sam.gov
- Invaluable for determining availability of capable small businesses, 8(a), HUBZone, Woman-Owned or SDVOSB concerns
- Provides an excellent documentation to support chosen acquisition strategy

Why Respond to a Sources Sought Notice?

- Used to identify potential sources
- For construction set aside for 8(a), SDVOSB, WOSB and HUBZone concerns
- Used to determine Small Business Set-aside -If two (2) or more Small Businesses can be determined by the Government to be capable of performing the task
- Information used to set small business subcontracting goals if the requirement is not set-aside and is over **\$750,000*** for products/services or \$1.5M for Construction

Sources Sought Notice Tips

- Outline the Company Capability Statement so that it addresses requirements in the same order provided in the Sources Sought Notice
- Relevant Past Performance means citing contracts your company has performed which involved the same or very similar scope

GSA Subcontracting (Nationwide)

- When a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts)
- Utilize GSA's Subcontracting Directory and [GSA's eLibrary](#) to find potential large prime business contractors.
- Small businesses must contact prime contractors directly.

www.gsa.gov/small-business/register-your-business/subcontracting-and-other-partnerships

www.gsaelibrary.gsa.gov

Subcontracting Directory

Disclaimer

The General Services Administration (GSA) obtains the names and addresses for this listing from the Federal Procurement Data System (FPDS) when a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts).

Please note that GSA does not have the authority to require a prime contractor to use a particular small business. However, GSA's Small Business Technical Advisors (SBTAs) can provide assistance to small businesses on how to market their products and services to the prime contractors in this directory. [Locate an SBA.](#)

Contractor name

NAICS code

Vendor state

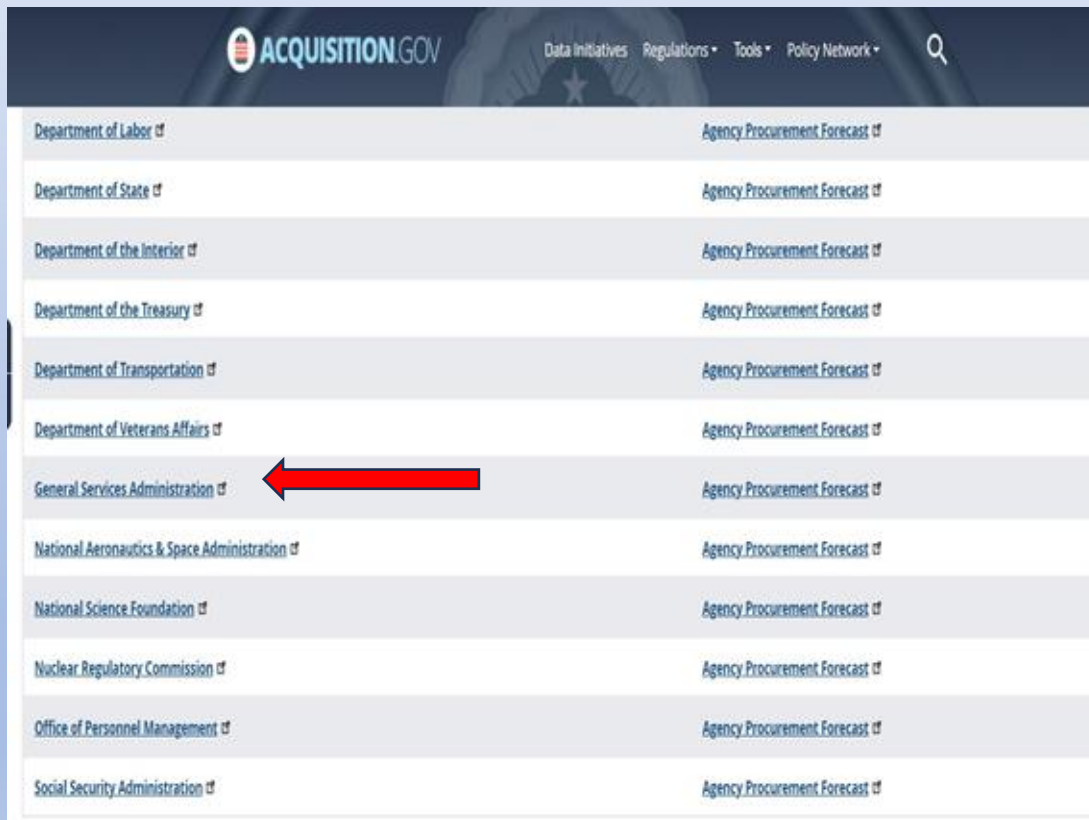
Search directory

NAICS Code	Contractor Name	Street	Vendor City	Vendor State	Zip	Vendor Phone Number
236220	AECOM TECHNICAL SERVICES, INC.	300 S GRAND AVE, SUITE 1100	LOS ANGELES	CA	90071-3173	(757) 306-6741
236220	SWINERTON BUILDERS	260 TOWNSEND ST	SAN FRANCISCO	CA	00009-4107	(303) 241-7407
236220	ATKINSON/CLARK A JOINT VENTURE	18201 VON KARMAN STE 800	IRVINE	CA	92612-1092	(301) 272-6893
236220	VANIR CONSTRUCTION MANAGEMENT, INC.	4540 DUCKHORN DR STE 300	SACRAMENTO	CA	95834-2597	(916) 575-8888
236220	STRONGHOLD ENGINEERING INCORPORATED	2000 MARKET ST	RIVERSIDE	CA	92501-1769	(951) 684-9303

Previous 1 Next

Forecast of Contracting Opportunities

How to Access the Forecast Tool:



Agency	Agency Procurement Forecast
Department of Labor	Agency Procurement Forecast
Department of State	Agency Procurement Forecast
Department of the Interior	Agency Procurement Forecast
Department of the Treasury	Agency Procurement Forecast
Department of Transportation	Agency Procurement Forecast
Department of Veterans Affairs	Agency Procurement Forecast
General Services Administration	Agency Procurement Forecast
National Aeronautics & Space Administration	Agency Procurement Forecast
National Science Foundation	Agency Procurement Forecast
Nuclear Regulatory Commission	Agency Procurement Forecast
Office of Personnel Management	Agency Procurement Forecast
Social Security Administration	Agency Procurement Forecast

Background:

- Focuses on acquisition planning and increases awareness of potential prime and subcontracting opportunities.
- The goal is to help both GSA buyers and vendors easily communicate around potential contracting opportunities.
- The tool includes information for 12 Federal Agencies, including (GSA, DOI, DOL, SBA, OPM, VA, DOC, SSA, HHS, NRC, FCC, DOT)
- Forecast Website Access:
 - <https://acquisitiongateway.gov/forecast>
 - <https://www.fbf.gov>
 - <https://www.acquisition.gov/procurement-forecasts>

Forecast of Contracting Opportunities (Cont.)

The screenshot shows the top navigation bar of the Acquisition Gateway website. It features the logo on the left, a search bar with the text "Search Acquisition Gateway" and a magnifying glass icon, and a "Sign In" button. Below the search bar are three dropdown menus: "Government-wide Acquisitions", "Tools & Resources", and "External Resources".

Below the navigation bar, there are two circular images with accompanying text:

- Welcome to the new Acquisition Gateway!**
The official online platform for government acquisition programs, policies, initiatives and tools. Connecting acquisition professionals and federal buyers with the information and resources to improve acquisition government-wide.
- The legacy site has retired!**
Effective 11/28/2023, the IGCE Tool, Wireless RFQ Tool and FAS Policy Library have been transitioned to buy.gsa.gov. Please continue to access these tools here under the Gateway's External Resources drop down menu.

The main content area is titled **DISCOVER CONTRACTS AND FUTURE OPPORTUNITIES** and contains three cards:

- Solution Finder**
Make your decisions easier by searching and narrowing down a "short list" of the many offerings and compare them side by side to make the most sense for your application.
- Forecast of Contracting Opportunities**
Utilize this nationwide dashboard of upcoming federal contracting opportunities.
- Document Library**
Review various examples of samples, templates, and a broad set of acquisition documents from all stages of the acquisition lifecycle.

A red arrow points from the "Solution Finder" card to the "Forecast of Contracting Opportunities" card.

<https://acquisitiongateway.gov/>

Forecast of Contracting Opportunities (Cont.)

Forecast Tool

Share Export CSV

Download to Excel

Showing 1 - 25 of 9418 items

Results per page: 25

Keyword Search

Reset

Agency

Add a filter

Organization

Add a filter

Place of Performance

Add a filter

Naics Code

Add a filter

Estimated Award FY-QTR

Add a filter

Estimated Award FY

Add a filter

Acquisition Strategy

Add a filter

Contract Type

Add a filter

Award Status

Add a filter

for Program Manager		
Structure Vulnerability Assessment/Scanning Software	Agency: General Services Administration Place of Performance: Washington, DC United States Contract Type: Firm Fixed Price Estimated Contract Value (Max.): Below 150K NAICS Code: 518210 Acquisition Strategy/Type of Set-Aside: To Be Determined Period of Performance:	Organization: CIO-Office of the Chief Information Officer Award Status: Planning Estimated Award FY: 2024 Estimated Contract Value (Min.): Below 150K Region: CO-Central Office Type of Awardee: To Be Determined
for Program Manager		
Work Security Software	Agency: Gen Contract Type: Firm Estimated Contract Value (Max.): 501K NAICS Code: 518210 Acquisition Strategy/Type of Set-Aside: To Be Determined Period of Performance:	Organization: CIO-Office of the Chief Information Officer Award Status: Planning Estimated Award FY: 2024 Estimated Contract Value (Min.): 501K to 1M Region: CO-Central Office Type of Awardee: To Be Determined
for Program Manager		
ote Desktop Software	Agency: General Services Administration Place of Performance: Washington, DC United States Contract Type: Firm Fixed Price Estimated Contract Value (Max.): Below 150K NAICS Code: 518210 Acquisition Strategy/Type of Set-Aside: To Be Determined Period of Performance:	Organization: CIO-Office of the Chief Information Officer Award Status: Planning Estimated Award FY: 2024 Estimated Contract Value (Min.): Below 150K Region: CO-Central Office Type of Awardee: To Be Determined

Filter Options

Forecast of Contracting Opportunities (Cont.)

Search for opportunities related to your key terms



Forecast Tool

Share Export CSV

Showing **1 - 25** of **9419** items Results per page: 25

Keyword Search

Reset

Agency

Organization
Place of Performance

Shodan Renewal

Renew Shodal Maintenance and support

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): Below 150K	Estimated Contract Value (Min.): Below 150K
NAICS Code: 541519	Region: 03-Mid-Atlantic Region
Acquisition Strategy/Type of Set-Aside: Small Business	Type of Awardee: Small Business
Period of Performance:	

Senior Program Manager

Forecast of Contracting Opportunities (Cont.)

See how many results are available

View applied search term

Forecast Tool Share Export CSV

Showing **1 - 25** of **1473** items Results per page: 25

Keyword Search
services

Agency

Organization

Place of Performance

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value 501K to 1M (Max.):	Estimated Contract Value 501K to 1M (Min.):
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

Forecast of Contracting Opportunities (Cont.)

Keyword Search

Agency

- General Services Administration
- Department of the Interior
- Department of Labor
- Small Business Administration
- Office of Personnel Management
- Department of Veterans Affairs

Showing **1 - 25** of **9419** items Results per page:

Shodan Renewal

Renew Shodal Maintenance and support

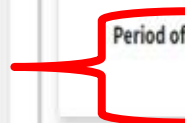
Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value Below 150K (Max.):	Estimated Contract Value Below 150K (Min.):
NAICS Code: 541519	Region: 03-Mid-Atlantic Region
Acquisition Strategy/Type Small Business	Type of Awardee: Small Business

Period of **12 Agencies Forecasts listed**

Senior Program Manager

Infrastructure Vulnerability Assessment/Scanning Software

Add another filter by Agency



Forecast of Contracting Opportunities (Cont.)

Opportunities by Agency

Forecast Tool

Share

Export CSV

Keyword Search

services



Showing 1 - 25 of 58 items

Results per page: 25



Reset

Agency

Department Of Labor x

Add a filter

Organization

Add a filter

Place of Performance

Recycling Services for the Frances Perkins Bldg.

Recycling Services for the Frances Perkins Bldg.

Agency: Department of Labor

Organization: OASAM-Office of the Assistant Secretary for Administration and Management

Place of Performance: District of Columbia, DC United States

Award Status: Planning

Contract Type: To Be Determined

Estimated Award FY: 2023

Estimated Contract Value 150K to 250K

Estimated Contract Value

(Max.):

(Min.):

NAICS Code: 562211

Region: 01-New England Region

Acquisition Strategy/Type Women-owned Small Business (WOSB)

Type of Awardee: Woman-Owned Small Business

of Set-Aside:

Period of Performance:

Agency Selected

Forecast of Contracting Opportunities (Cont.)

Forecast Tool

Share

Export CSV

Keyword Search

services

Reset

Agency

Add a filter

Organization

Add a filter

- Bureau of Indian Affairs
- EBSA-Employee Benefit Services Ad...
- NRC - U.S. Nuclear Regulatory Com...
- OCFO-Office of the Chief Financial O...
- VA - U.S. Department of Veterans Aff...
- Bureau of International Labor Affairs
- Bureau of Labor Statistics
- Bureau of Land Management
- Bureau of Ocean Energy Management
- Bureau of Reclamation
- Bureau of Safety and Environmental...
- CFO-Chief Financial Officer
- Chief Information Officer-Office of G...

Showing 1 - 25 of 1473 items

Results per page: 25

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 501K to 1M	Estimated Contract Value (Min.): 501K to 1M
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 501K to 1M	Estimated Contract Value (Min.): 501K to 1M
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

Add another filter by Organization



Forecast of Contracting Opportunities (Cont.)

Add another filter by State



Keyword Search
services

Reset

Agency
Add a filter

Organization
Add a filter

Place of Performance
Add a filter

- Alabama
- Alaska
- American Samoa
- Arizona
- Arkansas
- Armed Forces (AA)
- Armed Forces (AE)
- Armed Forces (AP)
- California
- Colorado
- Connecticut
- Delaware
- District of Columbia

Showing 1 - 25 of 1473 items Results per page: 25

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 501K to 1M	Estimated Contract Value (Min.): 501K to 1M
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 501K to 1M	Estimated Contract Value (Min.): 501K to 1M
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
--	--

Forecast of Contracting Opportunities (Cont.)

Add another filter by NAICS



Organization

Showing **1 - 25** of **1473** items Results per page:

Period of Performance:

Place of Performance

Senior Program Manager

Naics Code

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 501K to 1M	Estimated Contract Value (Min.): 501K to 1M
NAICS Code: 423430	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined
Period of Performance:	

- 541300
- 541310
- 541320
- 541330
- 541340
- 541350
- 541360
- 541370
- 541380
- 541410
- 541419
- 541420
- 541430

Senior Program Manager

Network Services - Management

Agency: General Services Administration	Organization: CIO-Office of the Chief Information Officer
Place of Performance: Washington, DC United States	Award Status: Planning
Contract Type: Firm Fixed Price	Estimated Award FY: 2024
Estimated Contract Value (Max.): 251K to 500K	Estimated Contract Value (Min.): 251K to 500K
NAICS Code: 424320	Region: CO-Central Office
Acquisition Strategy/Type of Set-Aside: To Be Determined	Type of Awardee: To Be Determined

Forecast of Contracting Opportunities (Cont.)

Forecast Tool

Share Export CSV **Download to Excel**

Showing 1-25 of 9418 items Results per page: 25

Senior Program Manager

Infrastructure Vulnerability Assessment/Scanning Software

Agency: General Services Administration
Place of Performance: Washington, DC United States
Contract Type: Firm Fixed Price
Estimated Contract Value: Below 150K
NAICS Code: 518220
Acquisition Strategy/Type of Set-Aside: To Be Determined
Period of Performance:

Organization: CIO Office of the Chief Information Officer
Award Status: Planning
Estimated Award FY: 2024
Estimated Contract Value: Below 150K
Region: CO-Central Office
Type of Awarded: To Be Determined

Senior Program Manager

Network Security Software

Agency: General Services Administration
Place of Performance: Washington, DC United States
Contract Type: Firm Fixed Price
Estimated Contract Value: 500K to 1M
NAICS Code: 518220
Acquisition Strategy/Type of Set-Aside: To Be Determined
Period of Performance:

Organization: CIO Office of the Chief Information Officer
Award Status: Planning
Estimated Award FY: 2024
Estimated Contract Value: 500K to 1M
Region: CO-Central Office
Type of Awarded: To Be Determined

Senior Program Manager

Remote Desktop Software

Agency: General Services Administration
Place of Performance: Washington, DC United States
Contract Type: Firm Fixed Price
Estimated Contract Value: Below 150K
NAICS Code: 518220
Acquisition Strategy/Type of Set-Aside: To Be Determined
Period of Performance:

Organization: CIO Office of the Chief Information Officer
Award Status: Planning
Estimated Award FY: 2024
Estimated Contract Value: Below 150K
Region: CO-Central Office
Type of Awarded: To Be Determined

Add another filter by Fiscal Quarter or Year

Add another filter by Acquisition Strategy

Add another filter by Contract Type

Add another filter by Award Status

Forecast of Contracting Opportunities (Cont.)

Home / Forecast Tool / Shodan Renewal

Shodan Renewal ★

Renew Shodal Maintenance and support

Renew Shodal Maintenance and support

Acquisition Strategy: Small Business

★ **Advisor Info (Name):** Kevin Pope

Contract type: Firm Fixed Price

Estimated Award FY: 2024

Estimated Contract Value (Max.): Below 150K

Funding Source: GSA Funded

Organization: CIO-Office of the Chief Information Officer

Point of Contact Email: denelle.agosto@gsa.gov

Region: 03-Mid-Atlantic Region

Agency: General Services Administration

★ **Advisor Info (Email):** kevin.pope@gsa.gov

★ **Award Status:** Planning

Current Fiscal Year Projected Obligation: 2024

Estimated Award FY-QTR: 2nd

Estimated Contract Value (Min.): Below 150K

Naics Code: 541519

★ **Place of Performance:** Washington, DC, US

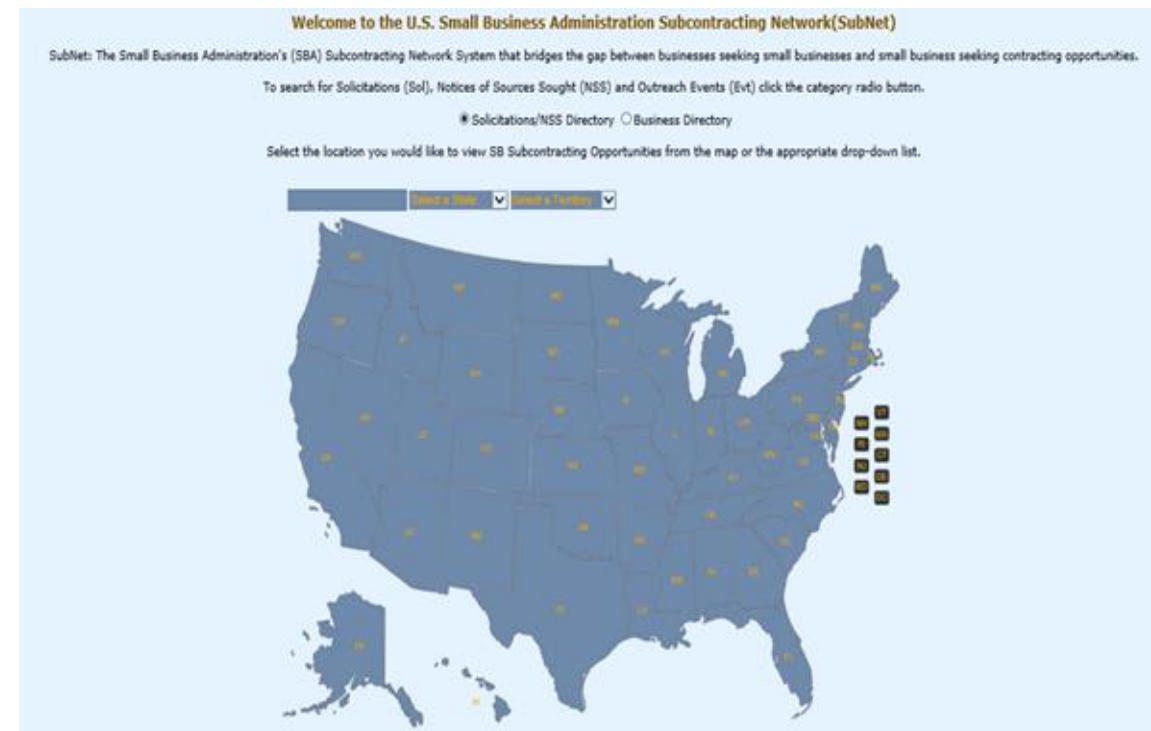
Point of Contact Name: Denelle Agosto

★ **Requirement Status:** Recompete

Type of Awardee: Small Business

SBA Subcontracting Network Database (SUBNet)

The Small Business Administration's Subcontracting Network database (SubNet) will help bridge the gap between businesses seeking small businesses and small businesses seeking contract opportunities



https://subnet.sba.gov/client/dsp_Landing.cfm

<p>Small Business Administration (SBA)</p>	<ul style="list-style-type: none">• Procurement Center Representatives (PCRs) - https://www.sba.gov/contracting/resources-small-businesses/pcr-directory• SBA Business Development Centers – https://www.sba.gov/tools/local-assistance/sbdc• Get free and confidential mentoring by former CEOs through SCORE - https://www.score.org

[Mobile View](#) [Print](#) [Exit](#) [Help](#)
[DSBS](#) [Quick Market Search](#) [TM OnLine](#)

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.
 All form fields that require typing in data have "tooltips" with data format information.

NEW FEATURES FOR MOBILE USERS:
 Phone number hotlinks can be used to dial the number on mobile phones.
 Address hotlinks can be used to show the address in Google Maps.

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data included, other than certifications relating to 8(a) Business Development, HUBZone or Small Disadvantaged Business status. The SBA strongly recommends that contracting officers diligently review a bidder's small business self-certification before awarding a contract.

Location of Profile

States: Searching within a State:
 AL - Alabama
 AK - Alaska
 AA - American Atlantic (APO/FPO)
 AE - American Europe (APO/FPO)
 AP - American Pacific (APO/FPO)
 AS - American Samoa
 AZ - Arizona
 AR - Arkansas
 CA - California

County: [Lookup](#) [Help](#)

Area Code or Phone Number Initial Fragment
 Metropolitan Statistical Area [Help](#)
 SBA Servicing Office [Help](#)
 Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

Small Disadvantaged Business:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

HUBZone Certification:

Products & Services

Capabilities Narrative:
 (none given)

Keywords:
 (none given)

Performance History (References)
 (none given)

U.S. Small Business Administration Dynamic Small Business Search (DSBS)

Add a Capabilities Statement Link

- SIGN IN TO SBA CONNECT TO ACCESS YOUR DSBS PROFILE
- SELECT YOUR BUSINESS FROM THE SBA CONNECT DASHBOARD
- NAVIGATE TO GENERAL AND ADD YOUR CAPABILITIES STATEMENT LINK
- VIEW YOUR CAPABILITIES STATEMENT LINK IN DSBS

A white starburst graphic with a blue outline, containing the text 'NEW DSBS TOOL' in bold black letters.

**NEW DSBS
TOOL**

DSBS Website: https://dsbs.sba.gov/search/dsp_dsbs.cfm

Visit the link below for instructions:

<https://sbaone.atlassian.net/wiki/spaces/DSBS/pages/2742910980/Add+a+Capabilities+Statement+Link>

BEWARE OF SCAMS!

- No charge to apply
- Free help from SBA resource partners
- SBA will not contact you first
- SBA will not solicit you for your tax ID number, SSN, or banking information
- Beware of anyone who contacts you first, wants your private information, says you need to pay them, or tells you they can get you a loan
- Please check with your local SBA office representative if you think you've been scammed or want to check anything out

SCAMS AND FRAUD RESOURCES

- Department of Health and Human Services warns about medicare scams
- Federal Deposit Insurance Corporation warns consumers about potential scams
- Social Security Administration warns Americans about fraudulent letters threatening the suspension of Social Security benefits
- U.S. Postal Inspection Service tips for avoiding and reporting fraud

Cybersecurity and Infrastructure Security Agency (CISA) Cyber Scams

<https://www.cisa.gov/be-cyber-smart/common-scams>

GSA Small Business Support

Name	Phone	Email	Region
Anthony Caruso Small Business Specialist	213-200-0946	Anthony.caruso@gsa.gov	CA, NV, AZ, HI
Jemeek Morris Small Business Specialist	917-969-7963	Jemeek.Morris@gsa.gov	Northern NJ, NY, PR, USVI
Alex Stutzman Small Business Specialist	253-753-6745	Alexander.Stutzman@gsa.gov	AK, ID, OR, WA
Kimberly Hutchinson Small Business Specialist	312-353-1889	Kimberly.hutchinson@gsa.gov	IL, IN, MI, MN, OH, WI
Carolina Vargas Small Business Specialist	913-415-8309	Carolina.Vargas@gsa.gov	KS, MO, NE, IA
Sean Murphy Small Business Specialist	202-336-2482	Sean.Murphy@gsa.gov	Washington DC area including parts of MD and VA.
Albert Garza Small Business Specialist	817-978-2828	Albert.Garza@gsa.gov	AR, LA, NM, OK, TX
Major George, Jr. Small Business Specialist	404-215-6740	Major.george@gsa.gov	AL, FL, GA, KY, MS, NC, SC, TN

<https://www.gsa.gov/small-business/small-business-resources/contact-information-for-small-business-support>

GOVERNMENT CONTRACTING FACTSHEETS

www.gsa.gov/osdbufactsheets



[PDF - 346 KB]

[Small Business Resources \[PDF - 346 KB\]](#)

Provides essential web-based resources and tools for doing business with the federal government, understanding how to access funding and small business loans, along with helping small businesses find future contracting opportunities.



[PDF - 821 KB]

[Succeed with the System for Award Management \(SAM.gov\) Data Bank \[PDF - 821 KB\]](#)

Supports small businesses using the data bank on SAM.gov to conduct market research, generate reports, understand purchasing trends in the federal marketplace, and develop a data-driven marketing plan.



[PDF - 906 KB]

[How to Respond to Pre-Award Notices \[PDF - 906 KB\]](#)

Guides small businesses with understanding the importance of responding to Requests for Information (RFIs), Requests for Proposals (RFPs), and Sources Sought Notices and provides tips and best practices for preparing responses that meet government requirements.



[Marketing to Federal Customers: What Every Small Business Should Know \[PDF - 688 KB\]](#)

Outlines effective tips and strategies to capture federal opportunities and develop a solid federal marketing plan, which is a key element to success in federal contracting.



Office of Small
and Disadvantaged
Business Utilization

Chasity Ash
Supervisory Small Business Technical Advisor
(SBTA)

Office of Small & Disadvantaged Business
Utilization (OSDBU)

Chasity.Ash@gsa.gov

GSA :Zone 3

Covering AL, AR, FL, GA, IL, IN, KY, LA, MI, MN,
MS, NC, NM, OH, OK, SC, TN, TX WI

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GSA SMALL BUSINESS WEBSITE



Small Business | GSA

www.gsa.gov